



Senior Business Development Manager

The Business Development Management team of Belfius Investment Partners is a dynamic and entrepreneurial team that ensures the following missions:

- Act as central point of contact for business development and communication, in the area of funds, mandates and strategy
- Manage the relationship with all stakeholders within the Belfius group and outside
- Develop the Belfius IP internal and external communication strategy and deliver relevant content
- Manage the value proposition for products and services offered by Belfius IP (collective investment funds and private portfolio management)

This is what your future job looks like:

- Building and maintaining a strong relationship with key stakeholders within the Belfius group
- Identifying new or evolving client needs and translating them in an adapted value proposition (new or enhanced asset management products, services and communication)
- Creating relevant content for investors and investment advisors across different client segments (retail, private banking, wealth management, business)
- Collaborating with other teams at Belfius Investment Partners to support our purpose to be meaningful and inspiring to Belgian society. Together.

It's you we are looking for!

- You hold a Master's Degree in Finance or Economics and have at least 8 years of experience in a banking environment. Know the world of asset management? That's a great bonus.
- You are good at building strong relationships at all levels of the company, including senior management.
- You have excellent stakeholder management skills.
- You work fluently in Dutch, French and English, oral and written.

- You can build and spread a visual story, you show a deep market understanding and you demonstrate the effectiveness of marketing tools.
- You possess in depth knowledge of the investment landscape in Belgium, particularly with regards to investment funds, taxation of investment products for investors, sustainable investments and ESG.
- Proven presentation skills using Powerpoint on a advanced level.
- You feel at ease in an entrepreneurial scale-up culture within the context of a corporate environment.

What can you expect from us as your future employer?

- This job offers you autonomy, challenges, variation and personal growth depending on your knowledge and experience.
- A pleasant working environment with a scale-up mentality and a flat organizational structure, where you get the opportunity to contribute to the further growth of the company with a unique focus on the Belgian investment market.
- A healthy balance between home and office work.
- An “office-with-a-view” on the 29th floor of the Belfius Tower, at a five-minute walk from the Brussels North railway station.
- An attractive salary and the opportunity to make your own choices in your benefits package.

Are you interested?

Send your candidacy to Gert Verlinden, HR Manager via Gert.GV.Verlinden@BelfiusIP.be and Kristel, Chief Business Development via Kristel.Cools@BelfiusIP.be.

Belfius Investment Partners (Belfius IP) is a subsidiary of Belfius Bank, founded in 2016. As an Asset Management Company we manage both our own funds and funds whose management is entrusted to a number of privileged partners. The total assets under management amount to more than 29 billion euros. Our teams count 60 employees.

We are an inclusive employer.

Diversity fosters innovation and helps companies achieve their missions. Belfius IP is committed to increasing diversity and maintaining a progressive and inclusive workplace. It is important to us that we offer equal opportunities in the recruitment process. We welcome applications from all qualified candidates regardless of their ethnic origin, race, gender, religious affiliation, sexual orientation, age, marital status or any disability.