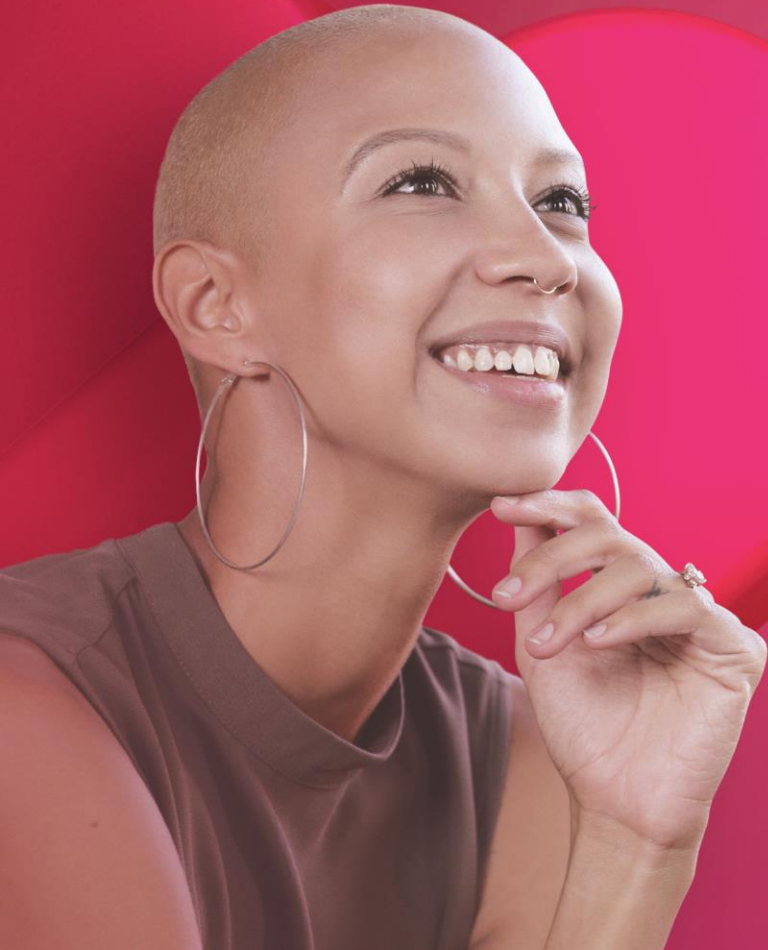


Belfius



Meaningful & inspiring for
Belgian society. Together.

Belfius Results FY 2024

Analyst Conference
28.02.2025





To prepare for Belfius' future, some changes have been implemented

MANAGEMENT BOARD

As of April 2025

Chairman

Chief Executive Officer
Marc Raisière

Vice-chairman

**Executive Director
Wholesale & Public Banking
People, Brand,
Communication & ESG**
Olivier Onclin

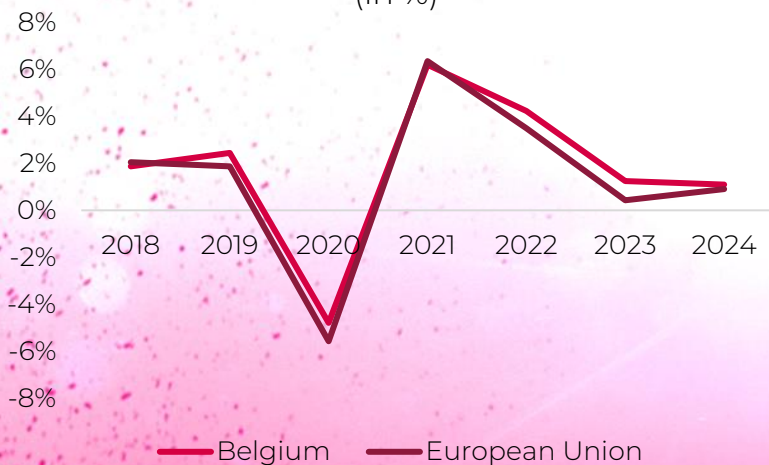


Subject to regulatory approval

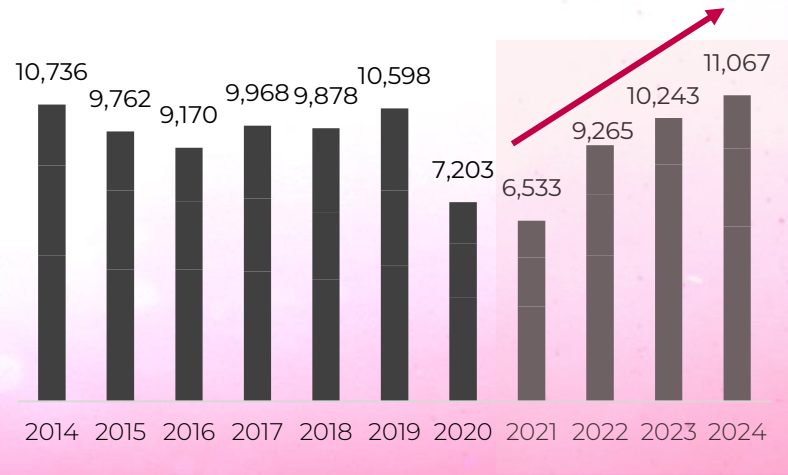


The macroeconomic environment of 2024 was characterized by very moderate GDP growth and an increasing number of bankruptcies in Belgium

Real GDP growth rate in Belgium and EU (in %)



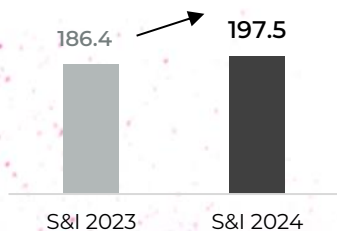
Number of bankruptcies in Belgium



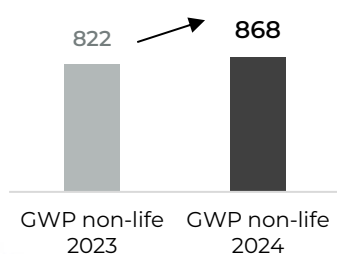


Thanks to our business diversification strategy, and sound financial and risk management, we managed to grow our net income, and maintain our strong solvency and liquidity ratios

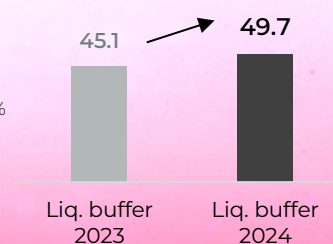
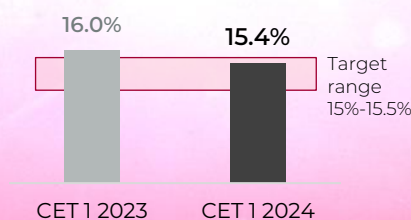
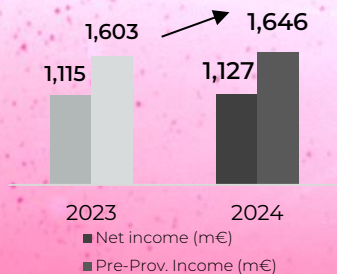
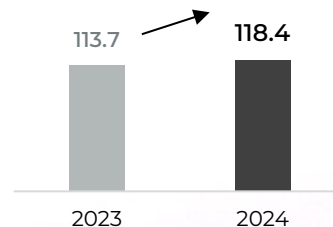
Bank for Investors (in bn€)



Bank-insurance (in m€)



Outstanding loans (in bn€)



■ Net income (m€)
■ Pre-Prov. Income (m€)

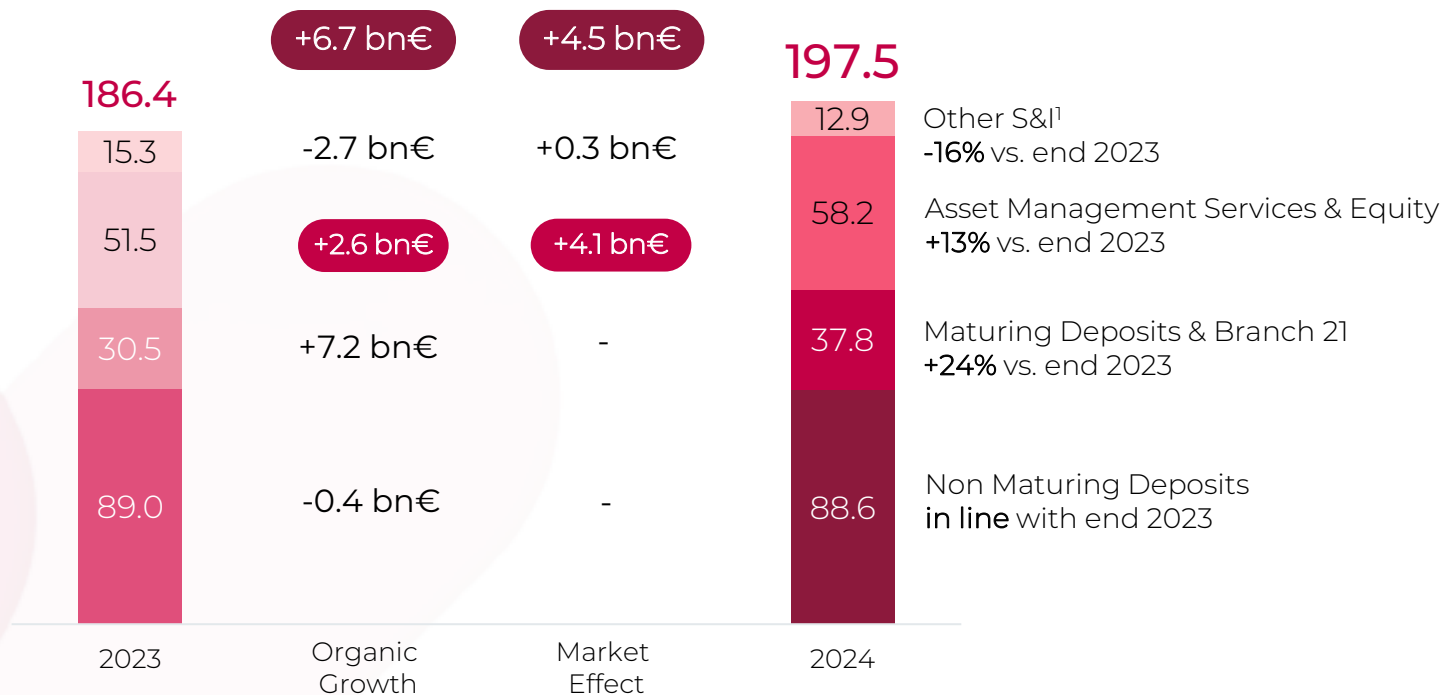


The coherence of Belfius' diversification strategy remains a key factor in achieving strong financial and commercial performance, despite challenging macro-economic context

Strong growth in S&I, combining excellent organic growth with positive market effect, proving the pertinence of our Bank for Investors strategy

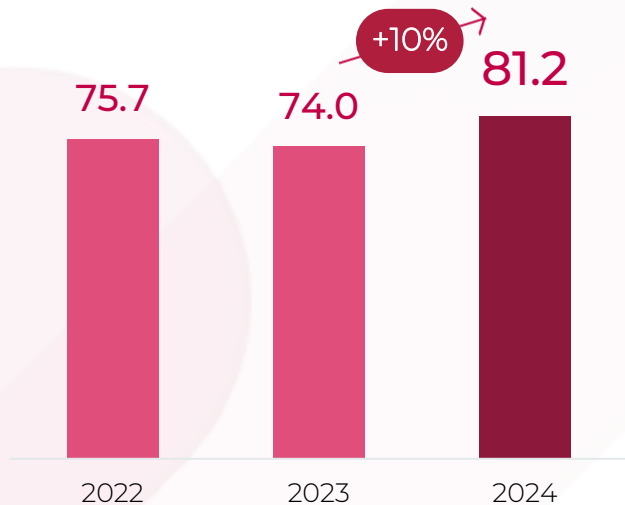


Outstanding S&I
(in bn€)

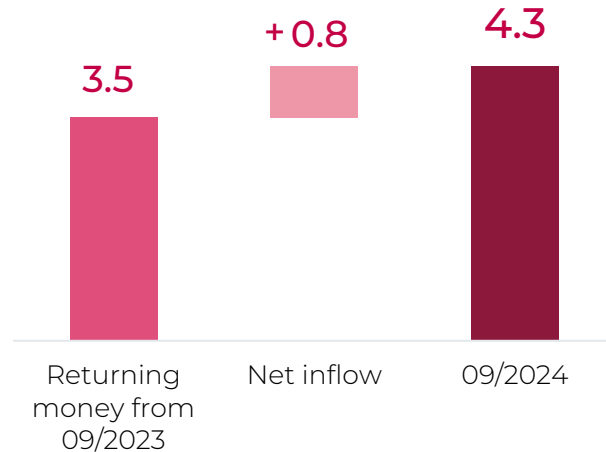


Exceptional growth of S&I driven by Individuals segment. Belfius managed to recover 3.5bn€ that have been invested by Belfius' customers in the 1Y State Bond in 2023, and in addition to attract 0.8bn€ new core customer money

On B/S deposits Individuals
(in bn€)

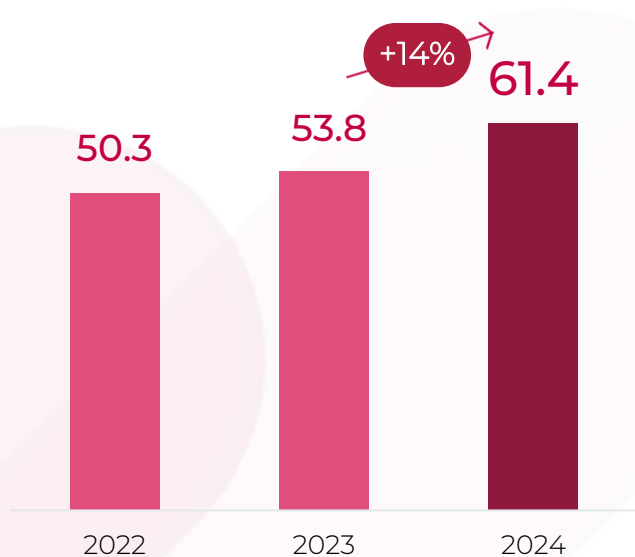


1 year State Bond
(in bn€)

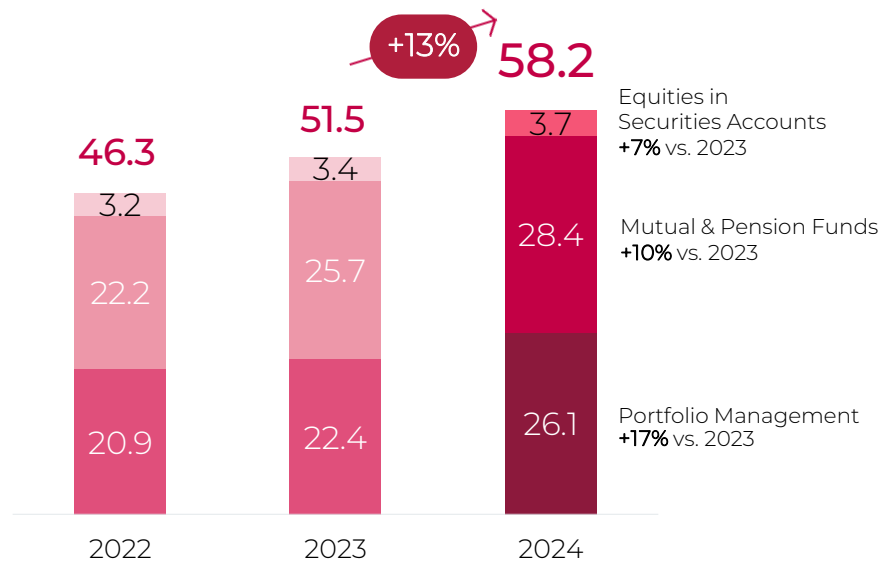


Private Banking and Wealth Management strategies as pillars of growth in Asset Management Services

S&I Private & Wealth
(in bn€)

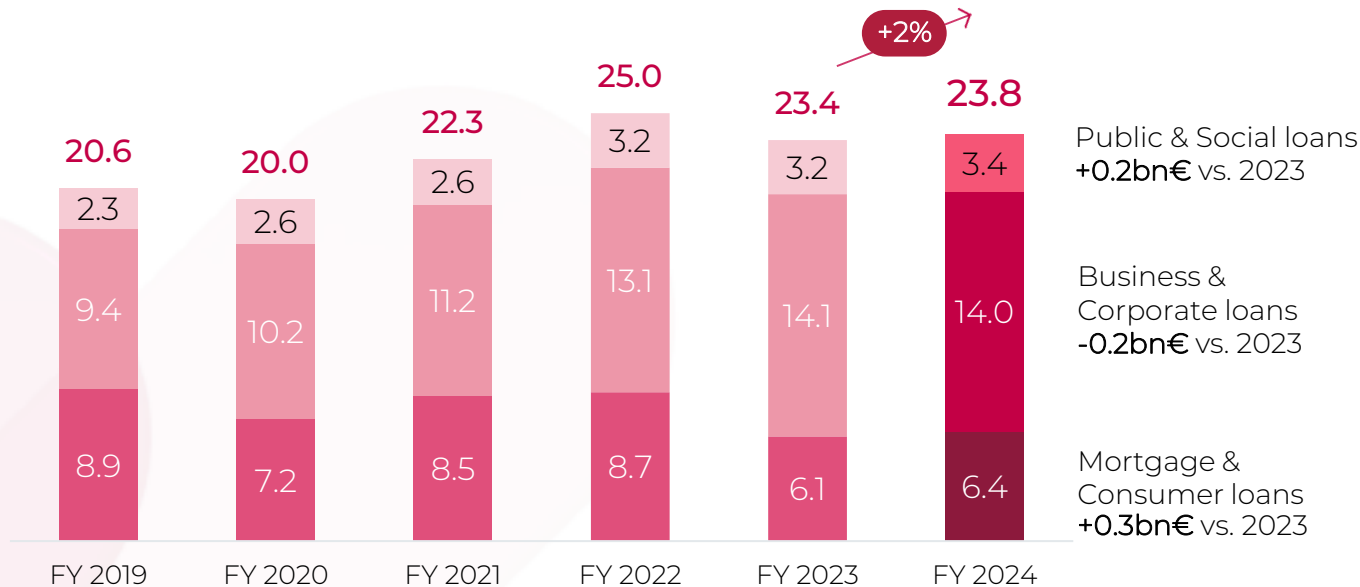


AM Services & Equity
(in bn€)



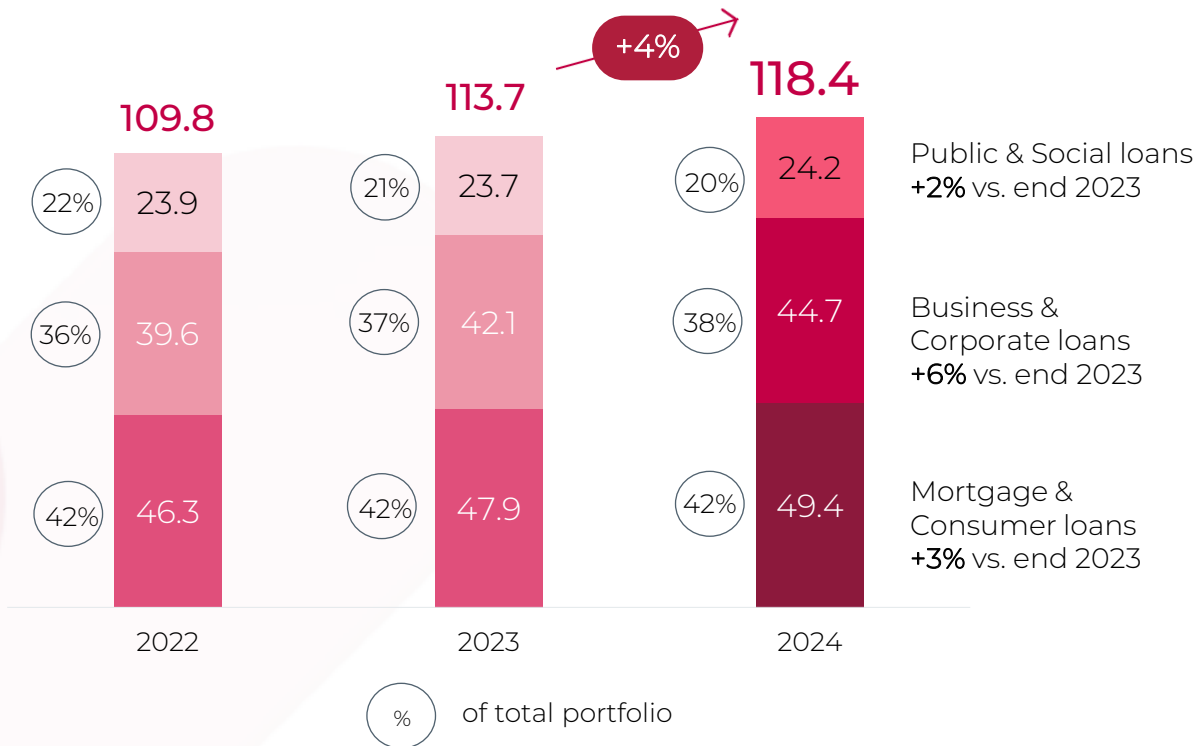
Solid production in Public & Social segment and gradual recovery of mortgage loans, despite marked slowdown of the Belgian economy and election year

LT loan production
(in bn€)



Impressive growth of the loan book in a challenging macroeconomic context

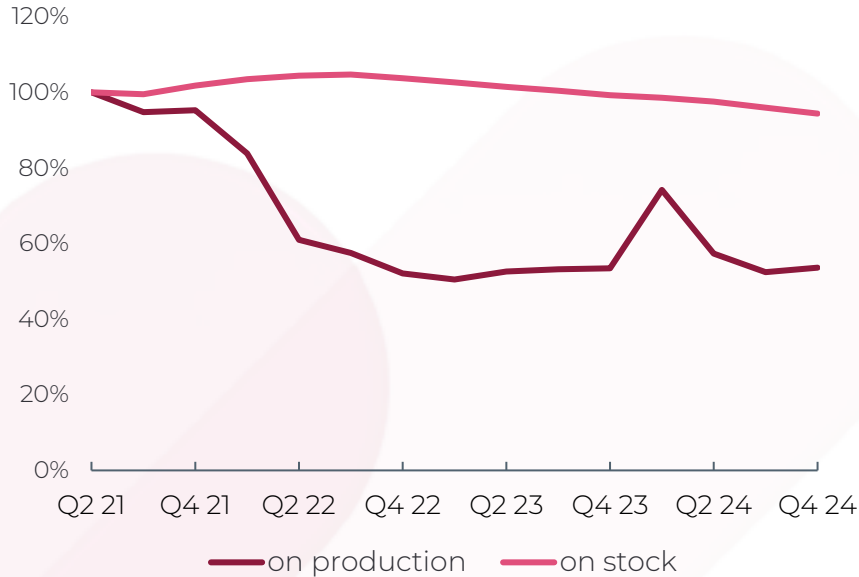
Outstanding commercial loans
(in bn€)



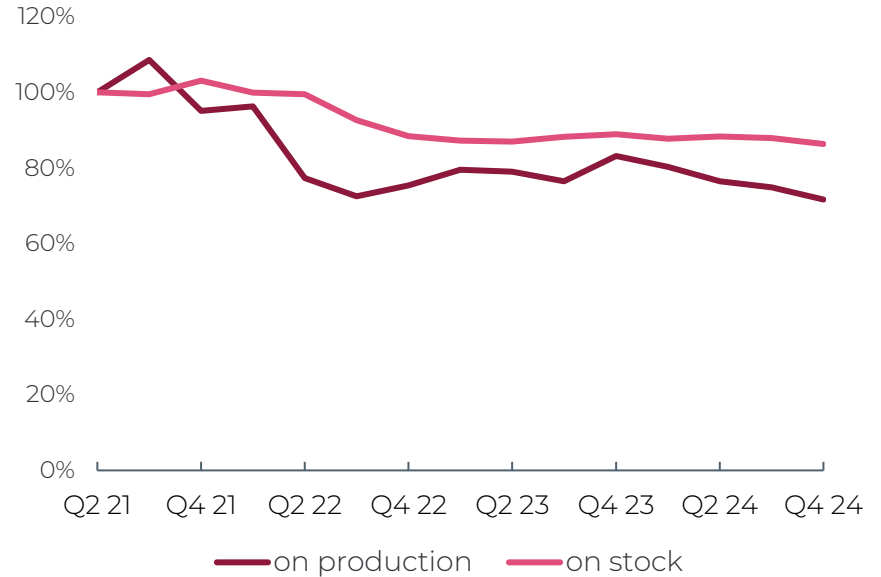
Competition remains fierce and margins are under pressure

Margins

BOR margins Mortgage & Consumer (on index - in %)

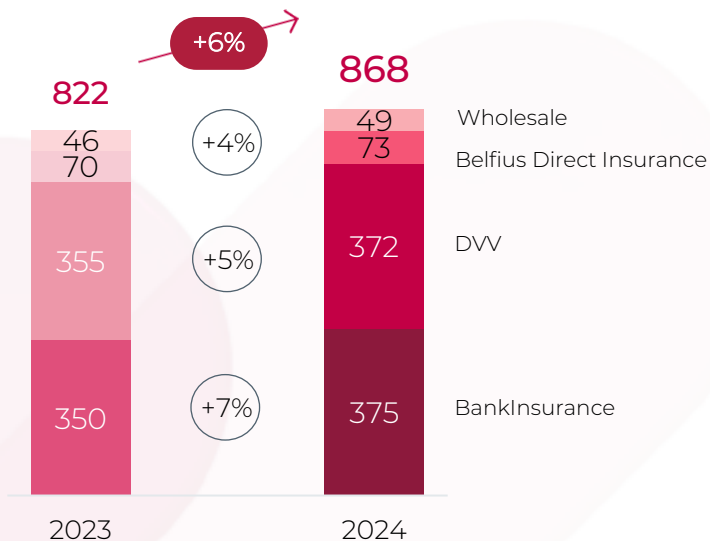


BOR margins Business, Corporate & Public (on index - in %)

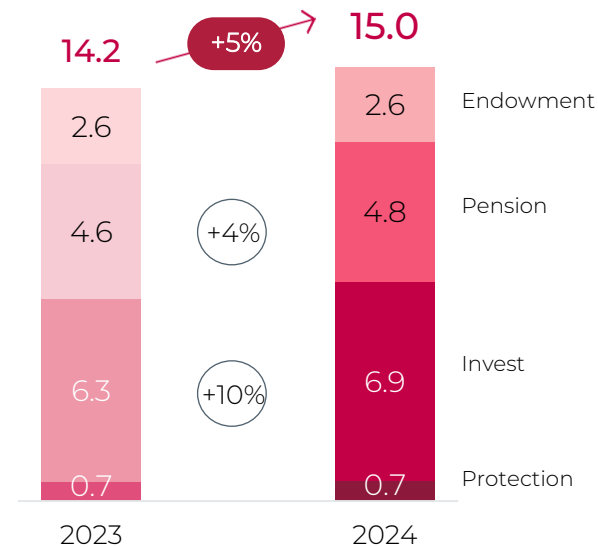


The impact of Belfius' bank-insurance strategy translated into strong performance of insurance activities.
 Life Invest outstanding benefited from higher interest rate environment

Non-Life GWP per channel
(in m€)



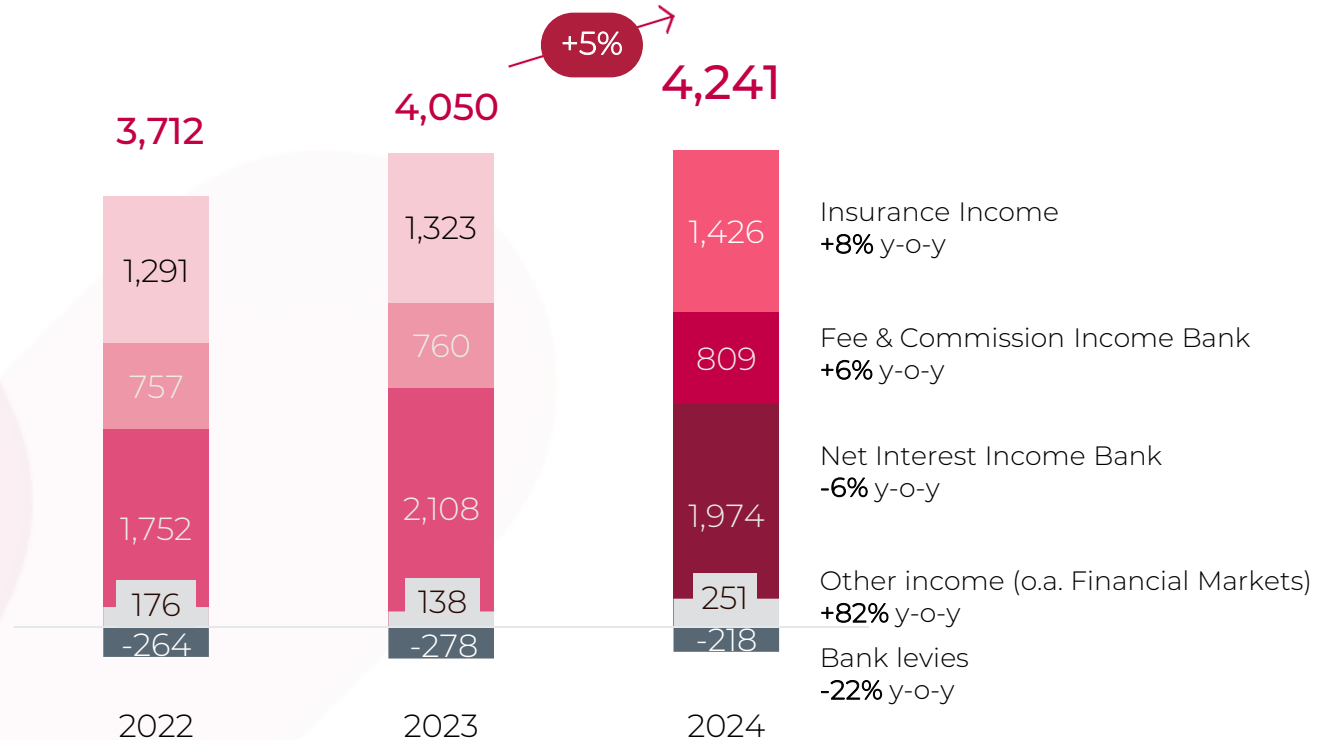
Life Outstanding per product type
(in bn€)



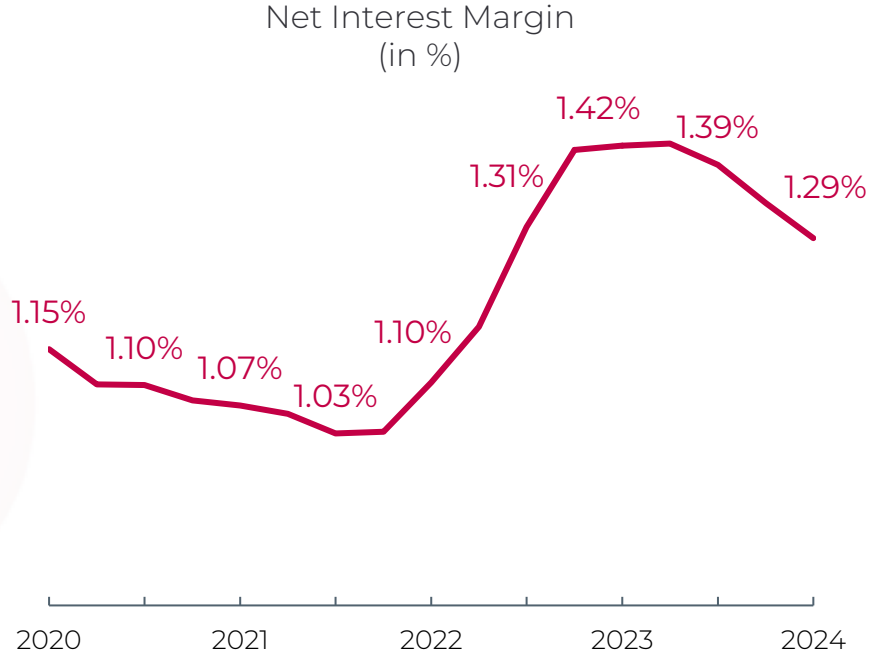
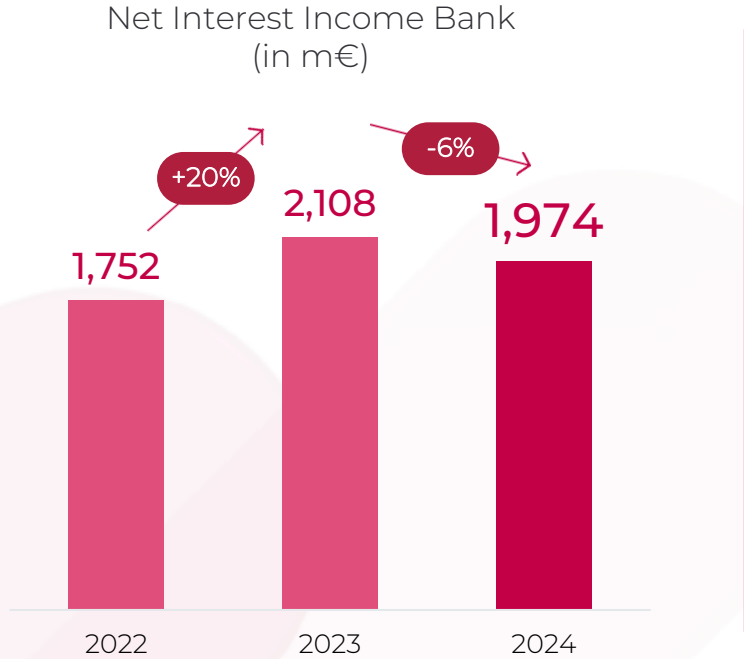
Despite a decreasing NII, Belfius' total income continues to grow steadily, proving the pertinence of our diversified model

Total Income

Total income
(in m€)

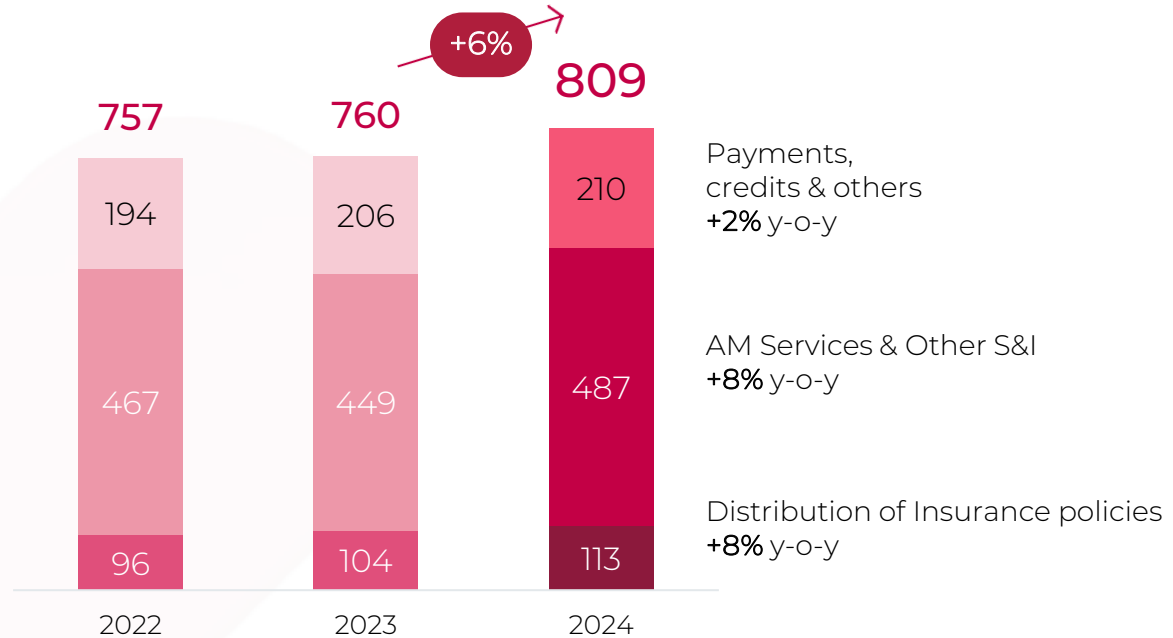


Net interest income Bank slightly impacted by lower interest rate environment and State Bond outflow in 2023



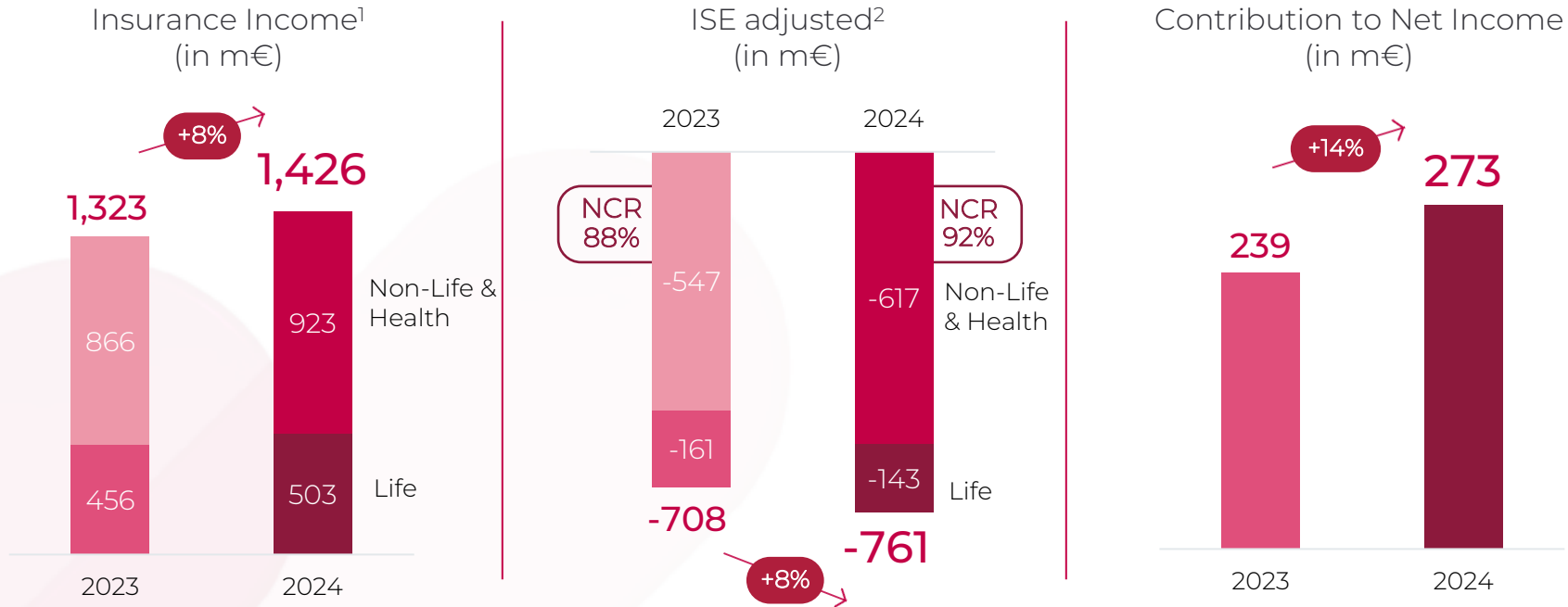
Diversification bears fruits: solid increase of Fee & Commission income thanks to growing Asset Management Services and insurance activities

F&C Income Bank
(in m€)



Strong Insurance contribution in net income, thanks to gradually improving profitability of Non-life activities, in line with portfolio growth

Insurance Contribution

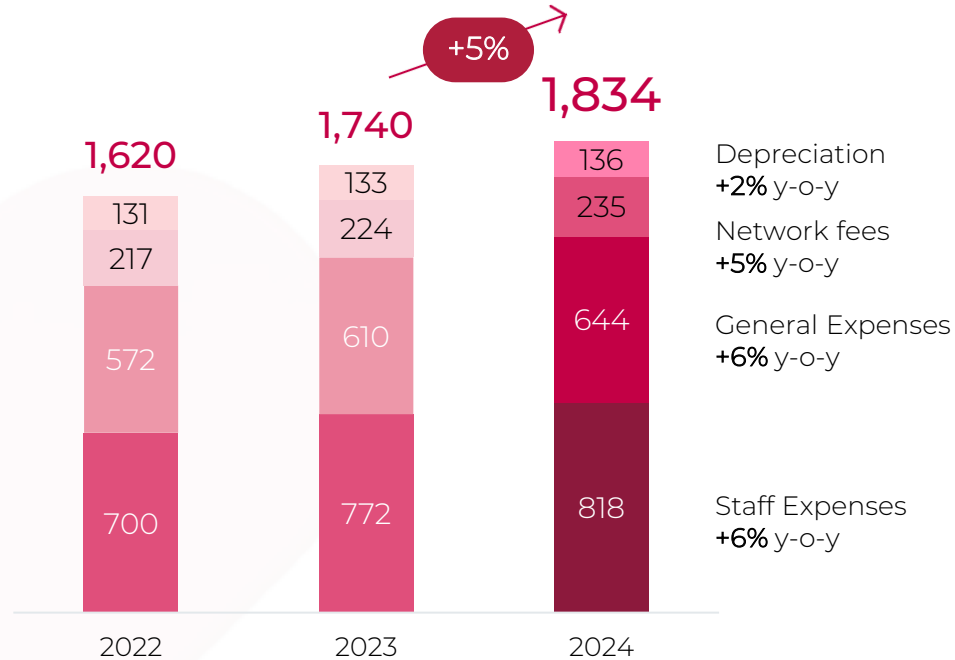


Notes: 1. Life Income and Non-Life & Health Income represent the Net interest income, Net income from financial instruments at fair value through profit or loss, Net income on investments and liabilities, Net insurance service result excluding Insurance service expenses and Net expenses from reinsurance contracts, Net fee and commission income and Net other income and expense allocated to respectively Life and Non-Life & Health Insurance Contracts; 2. Insurance Service Expenses adjusted = Insurance Service Expenses + Net Reinsurance Result – directly attributable cost to insurance contracts.

Excellent commercial dynamics and growing total income allow further investments in technology and human capital, while inflation is still weighting on costs

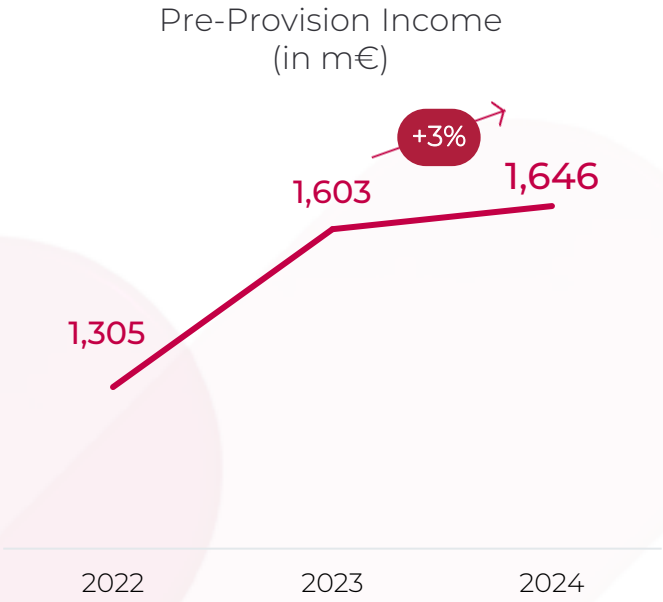
Costs

Costs¹
(in m€)



Pre-provision income grew further by +3%, in a challenging environment, while Cost/Income ratio remains low and under control

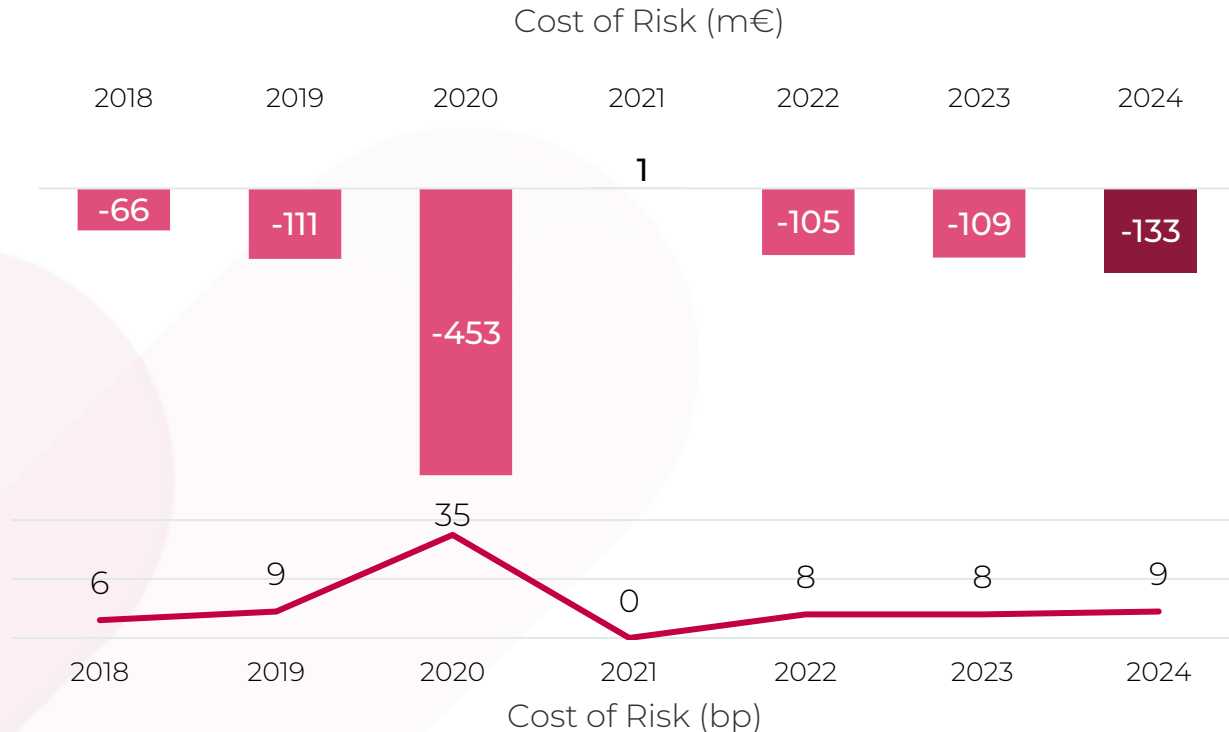
Profitable growth



The volatility of the P&L that could have resulted from a difficult economic environment was contained, as the normalization of the cost of risk had been anticipated

Cost of Risk

Stages 1, 2 and 3

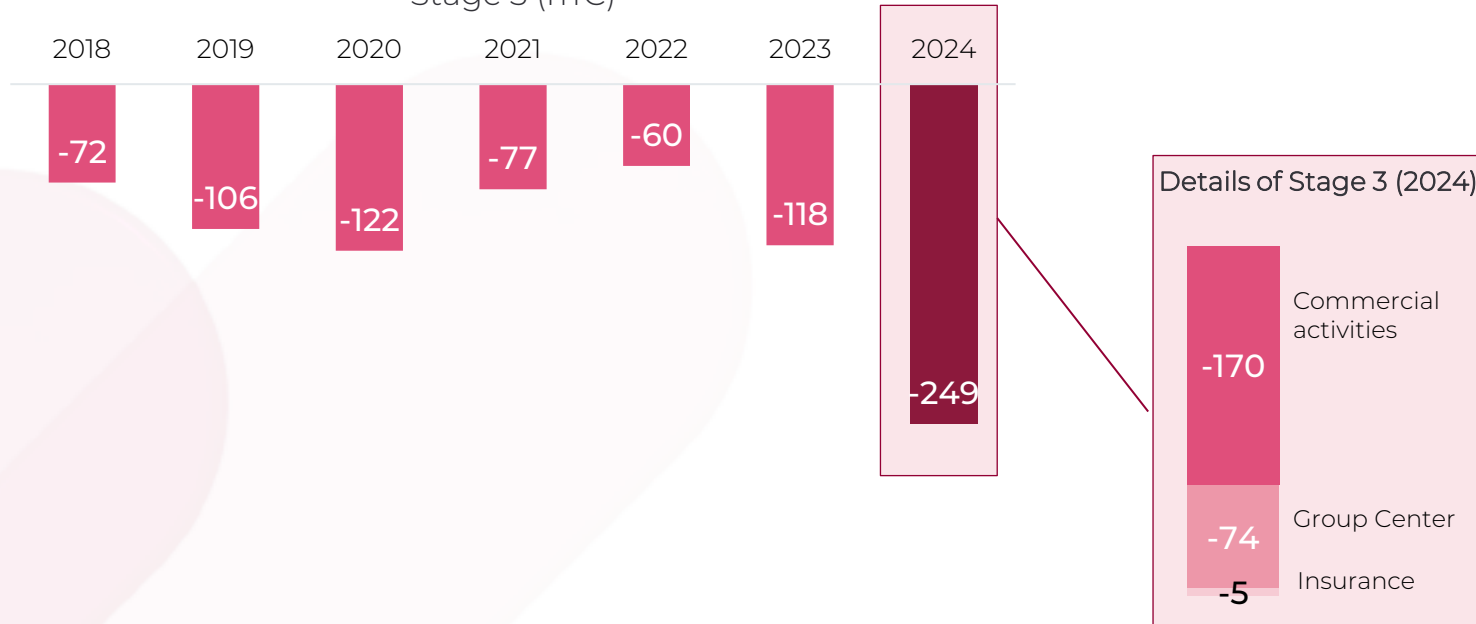


The cost of risk related to non-performing exposures has risen because of the broad macroeconomic conditions and some specific deterioration in the run-off portfolio

Cost of Risk

Stage 3

Cost of risk on non-performing exposures
Stage 3 (m€)

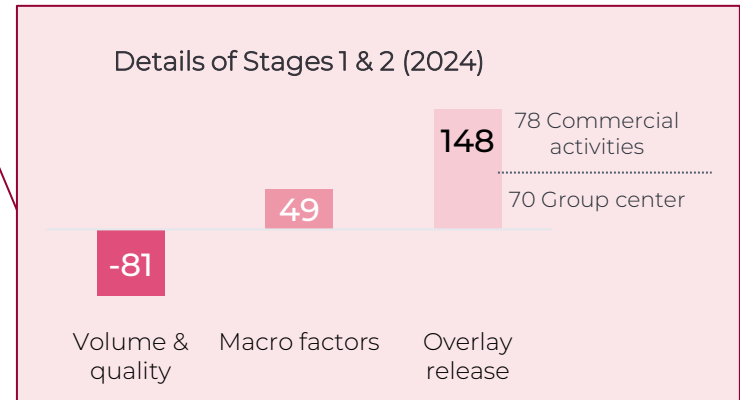
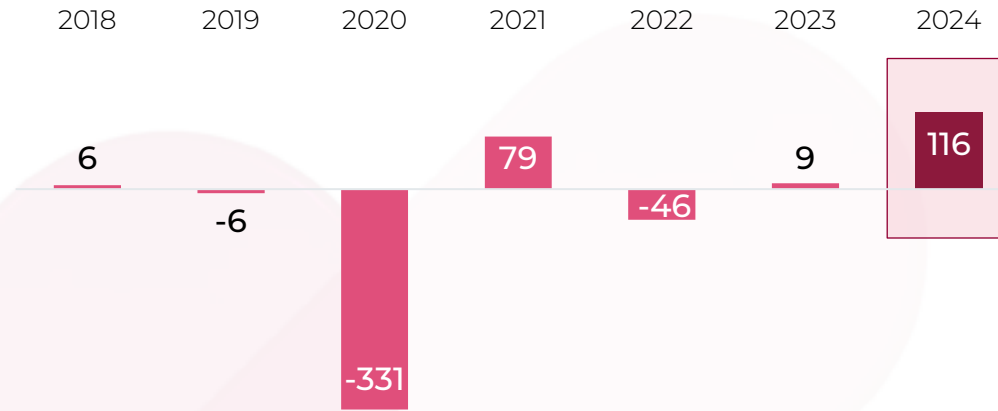


The anticipative provisions, taken when credit were still performing, have allowed to mitigate the impact from increasing cost of risk related to non-performing exposures

Cost of Risk

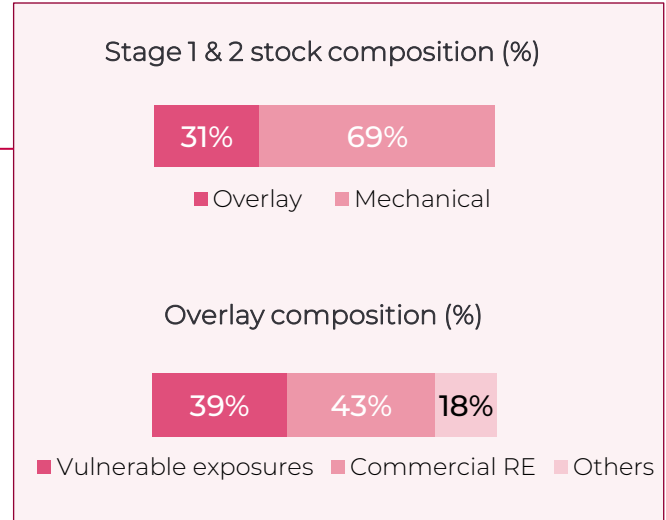
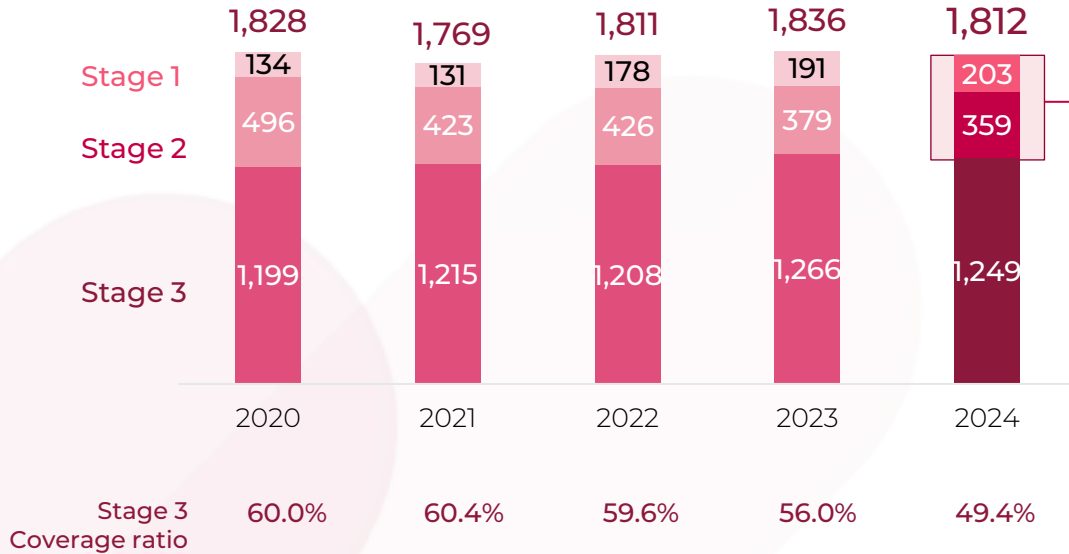
Stages 1 & 2

Cost of risk on performing exposures
Stages 1&2 (m€)



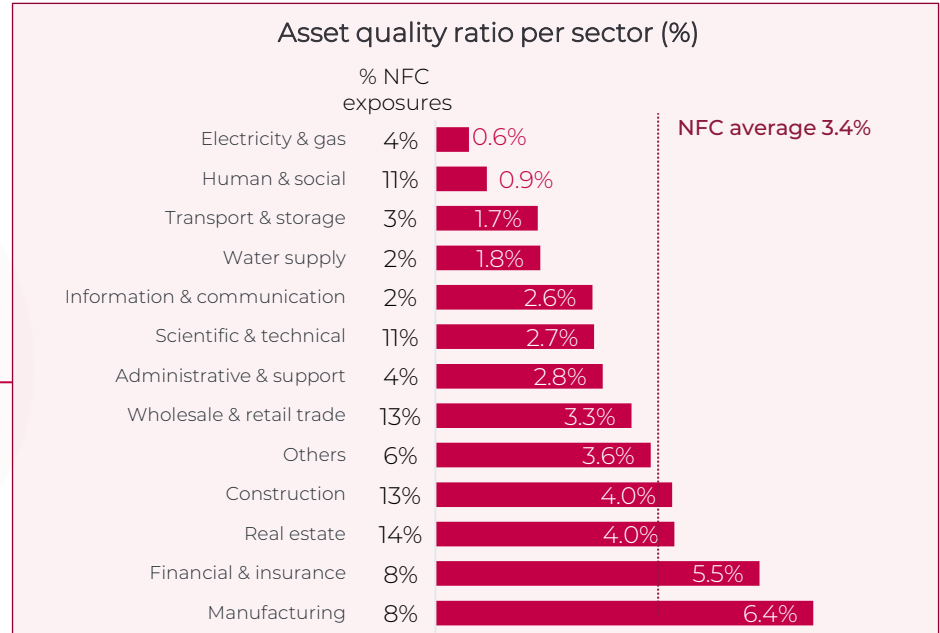
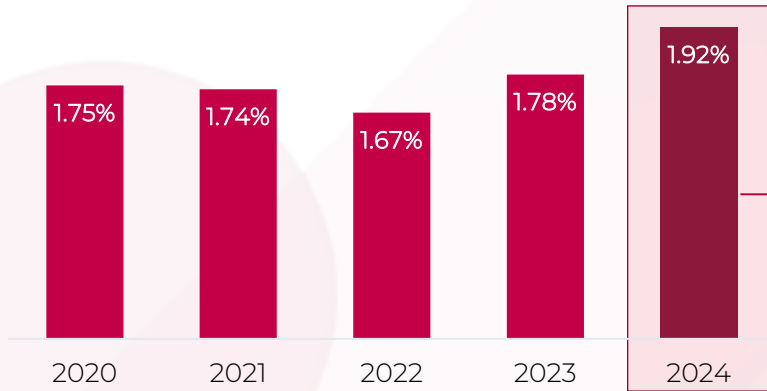
Belfius keeps a robust stock of provisions to deal with uncertainties

Impairment stock loans (m€)



Belfius maintains a sound asset quality ratio, below 2%

Asset Quality Ratio¹ (%)



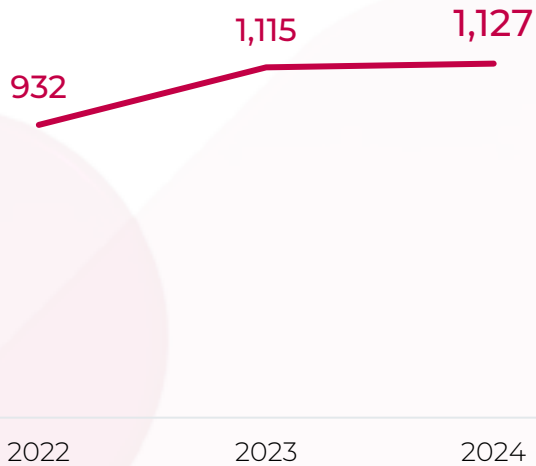
Note: 1. The ratio between impaired loans and advances to customers & credit institutions taking into account default status of final counterparty and the gross outstanding loans and advances to customers & credit institutions.



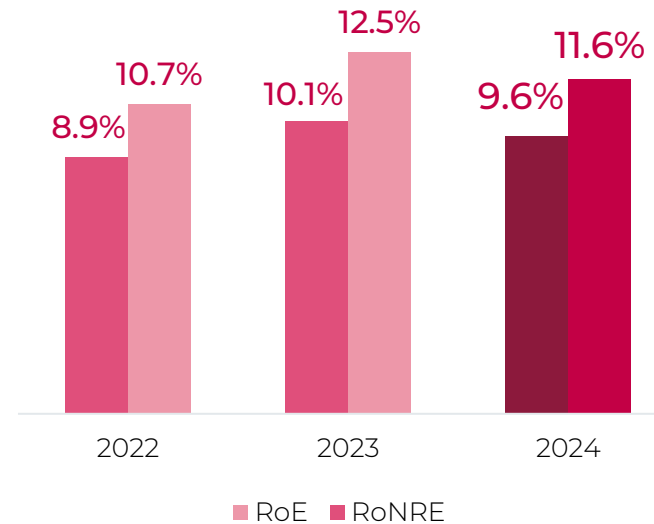
In a more challenging context, Belfius further grows its Net Income, with a resilient RoE and a double-digit RoNRE

Profitable growth

Net Income
(in m€)



RoE & RoNRE Group
(in %)

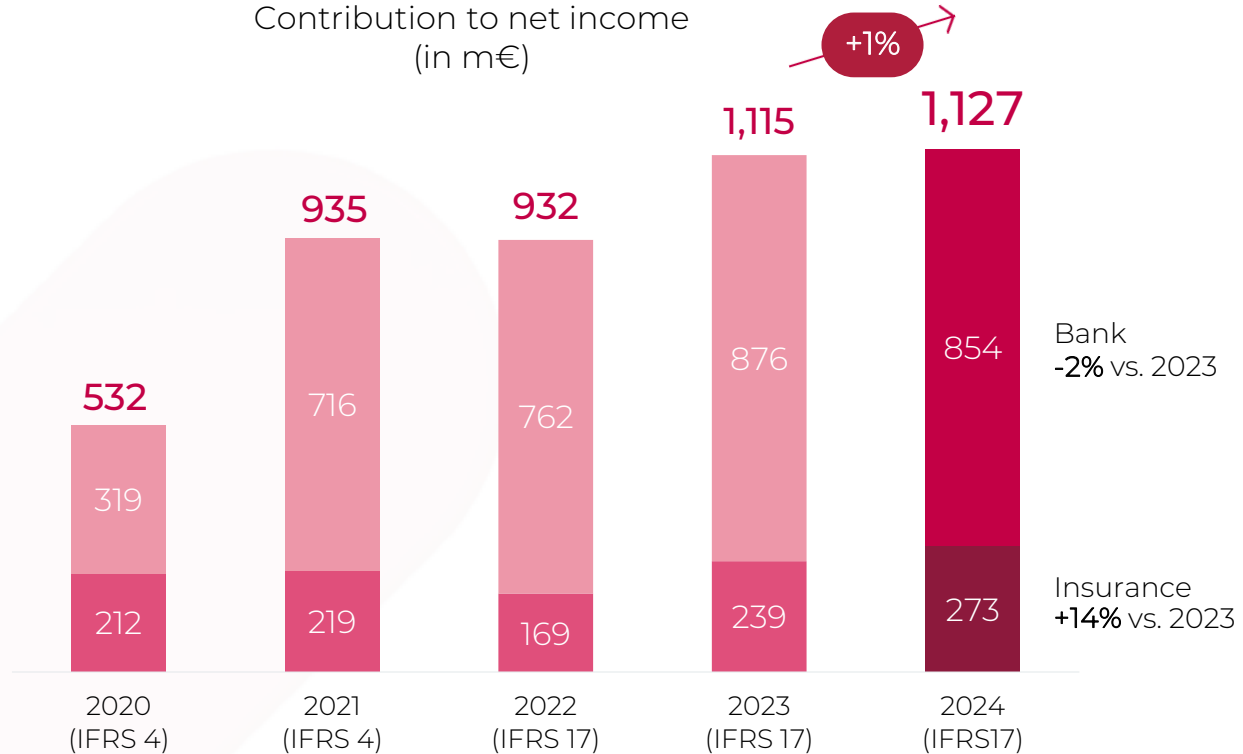


Diversification through Belfius' bank-insurance business model allows continued remuneration of our shareholder

Profitable growth

444,5 m€
proposed
dividend
for FY24

Contribution to net income
(in m€)



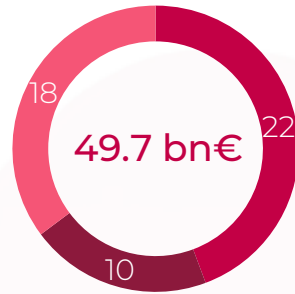
Belfius continues to successfully combine commercial growth and sound financials with solid liquidity profile

LCR¹ of 139%

NSFR of 133%

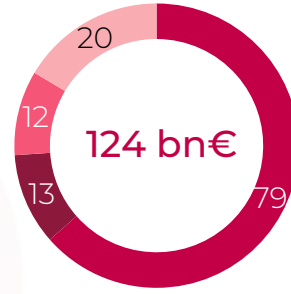
HQLA of 32 bn€

Total liquidity buffer 2024
(in bn€)



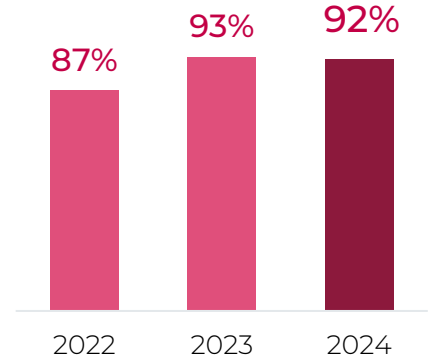
- Cash deposited at central bank²
- Liquid bonds
- Assets eligible for central bank funding

Commercial funding 2024
(in bn€)



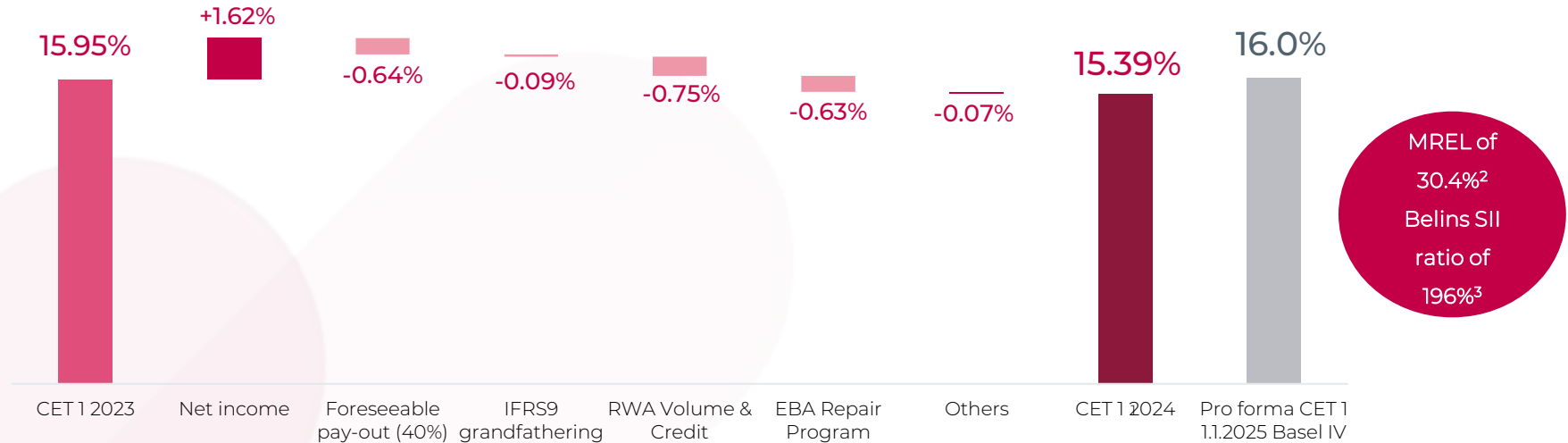
- Individuals
- Business
- Corporate
- Public

Loan to Deposit ratio
(in %)



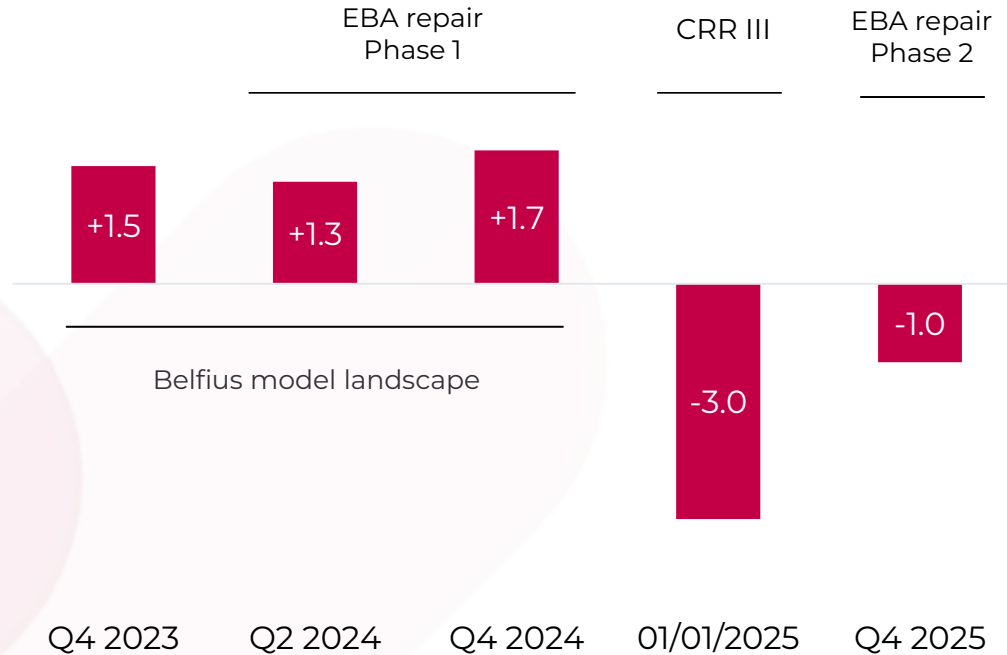
Solid CET 1 ratio is enabling Belfius to continue to support the Belgian economy and to execute its commercial strategy

CET 1 ratio
(in %)



Impact of model reviews & EBA repair program expected to be countered by positive CRR III impact on 1 January 2025

RWA impact from CRR III & model changes (additive)
(in bn€)





Belfius FY 2024 - Conclusion

	2023	2024		2023	2024
Net Income	1,115 m€	1,127 m€	CET1 ratio	16.0%	15.4%
Cost/Income ratio	43%	43%	LCR ratio	138%	139%
Return on Equity	10.1%	9.6%	NPL ratio	1.78%	1.92%



Thank you

Q&A

by chat

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