

Belfius 1H 2014 Results

Presentation to analysts and investors

September 2014



Highlights

- Belfius continues to demonstrate its ability to grow its commercial franchise
- Another strong performance in the first half of 2014
 - Very good commercial figures across different business lines
 - Integrated bank-insurance strategy starting to bear fruit
 - Net income: EUR 277 m (up 8% yoy), of which EUR 291 m in Franchise (up 31% yoy)
 - Solid solvency position: fully loaded CET 1 ratio at 12.9%, up 138 bp vs Dec. 13
 - Successful implementation of funding plan leading to a solid LCR* ratio of 109% and a liquid asset buffer of EUR 37 bn
- Continued strong track record in tactical de-risking
 - EUR 1.2 bn tactical de-risking of the Legacy Bond Portfolio in 1H 2014
 - Since end of June 2014, another EUR 0.6 bn of bonds have been sold
- Since end 2013 Net Asset Value further increased with 11% to EUR 7.4 bn



Contents

- 1. Belfius at a glance
- 2. Good commercial development
- 3. Solid financials
- 4. Robust solvency & liquidity
- 5. Continuously improving risk profile



Contents

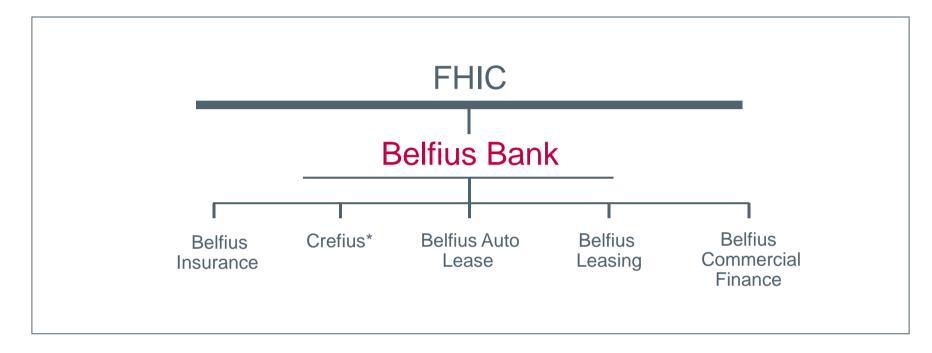
Part 1

BELFIUS AT A GLANCE



Belfius at a glance

A bank ... with one sole shareholder



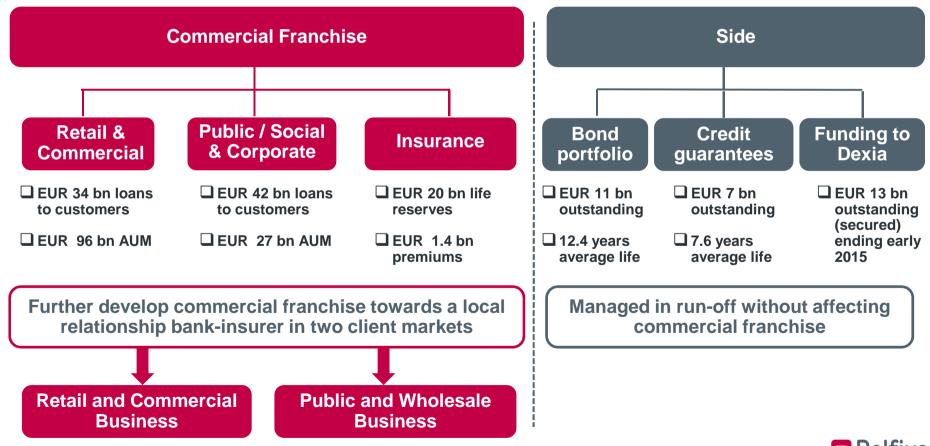
- Since October 2011, the Belgian federal state, through the Federal Holding and Investment Company (FHIC) has been the sole shareholder of the bank
- In March 2012, Belfius was launched as the new name of the bank-insurer
- Since the acquisition by the Belgian federal state, Belfius has achieved to demonstrate a strong stand-alone franchise value, has been able to unwind successfully from its previous shareholder and to continuously improve its risk profile



Belfius at a glance

An integrated Belgian bank-insurer

- More than 50 years experience as bank and insurer of proximity for more than 3.5 million individual account holders, liberal professions, self-employed and companies
- 150 years of experience as the partner to the public and social sector in Belgium



Contents

Part 2

GOOD COMMERCIAL DEVELOPMENT



Retail and Commercial Business - description

Retail, Private & Business clients



Belfius serves 3.3 million individuals & private customers and 0.2 million business clients (self-employed, SME's) combining personal advice through a network of 755 branches and state of the art applications in internet and mobile banking

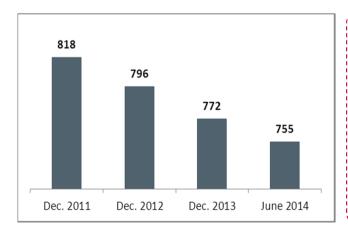
Belfius provides a large range of high quality products and services:



- payments products & treasury management services
- savings & investments products
- loans, ST & LT-financing, credit lines and/or guaranteeslife & non-life, staff or activity related insurance products

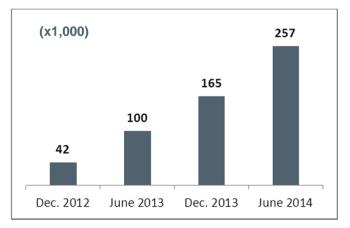
Belfius' distribution offering in line with customer behavorial change

bank branches



- ☐ Clients are more and more directed to highly valued personal advice
- ☐ With more than 257k active users, Belfius demonstrates its leading edge in the mobile and digital offer
- ☐ The bank's online portal services 0.9m active users, which represents 6.3m interactions each month

mobile users





Retail and Commercial Business

Belfius' strategy 2014 - 2016

Sharpen Belfius' brand positioning

High digital touch and best personal advice Anytime, Anywhere, Anyhow within segmented approach

Multi-channels & multi-brand strategy in insurance business



Client satisfaction to 95% for all active clients

Increase overall revenues

Equipment rates



Improve Margins



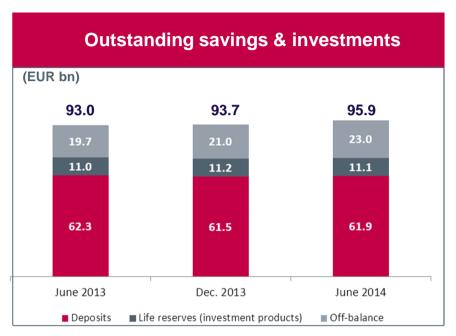
Acquisition



Further optimize total cost base line



Retail and Commercial Business - activity figures (1/2)

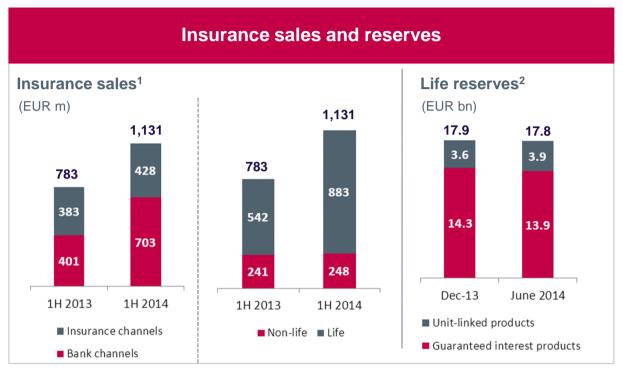


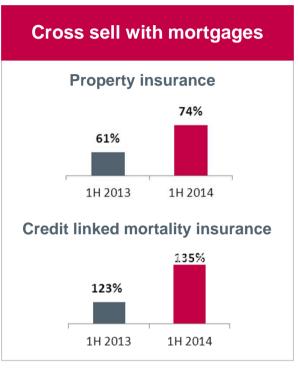


- Good franchise showing continued resilience
- Total assets under management stood at EUR 95.9 bn, up EUR 2.2 bn compared to Dec. 13
 - Deposits slightly increased by EUR 0.4 bn in 1H 2014
 - Life reserves (investment products) remained stable
 - Off-balance-sheet products increased by EUR 2 bn in 1H 2014 following trend towards more mutual funds, mandates and Branch 44
- Outstanding loans remained roughly stable, both for business and mortgage loans



Retail and Commercial Business - activity figures (2/2)





- Insurance sales went up 44%, mainly thanks to significant increase in Bancassurance (+75%) as a result of the successful launch of Branch 44 (production 1H 2014: 0.5 bn)
- Life insurance sales increased with 63% in 1H 2014 compared to 1H 2013
- Non-Life insurance premiums went up 3% in 1H 2014 compared to 1H 2013
- Life reserves stood at EUR 17.8 bn, stable compared to December 2013
- Mortgage-related cross sell ratio's are steadily increasing



¹ including distribution of third party insurance products

² including EUR 11 bn life reserves under investment product format

Public and Wholesale Business - description



Public and Social clients

preferred banking partner of 12,000 public & social clients such as municipalities, provinces, regions and communities, police areas, healthcare, schools, universities, housing sector



Corporate clients

with 6,000 clients, challenger in the segment of Belgian corporates where Belfius represents the link between public authorities and the corporate environment (Business to Government or "B2G")

Crucial role in economic activity in Belgium

- **Either through loan financing**
- Confirmed market leader in lending to local authorities
- Local loan production
 1H14: EUR 1,243 m vs 1,166 m in 1H13
- Launch smart cities
 EUR 400 m facility line EIB



Or in accompanying entities issuing public debt

- Strong debt capital markets activities (DCM)
- Participation market share of 83 % for public & semi-public sector issues
- All Programs total amount

End of June 2014: EUR 4.5 bn



Public and Wholesale Business

Belfius' strategy 2014 - 2016

Strengthening market leadership in Public & Social Banking

Unlocking the potential of a unique positioning in corporate banking (B2G)



Client satisfaction to 95% for all active clients

Increase overall profitability

Increased focus on cross-selling

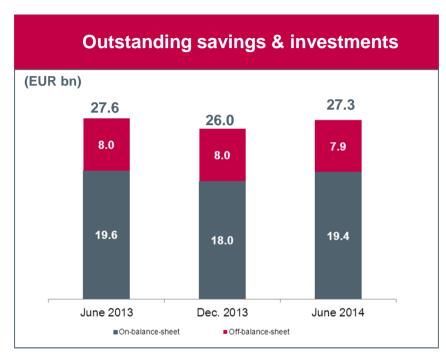
Increasing customer equipment rates

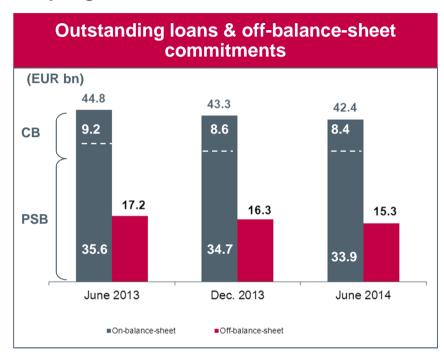
Bank/insurance model for PWB

Increasing commercial focus on fee business



Public and Wholesale Business - activity figures





- Belfius remains the preferred partner of Public & Social Profit sector in Belgium
- Total assets under management stood at EUR 27 bn, up EUR 1.3 bn compared to Dec. 2013
- Outstanding loans in PSB* and CB* are slightly decreasing mainly due to relatively low demand, renewed interest from competitors for the PSB sector and the increase of alternative financing (a.o. desintermediation, where Belfius is market leader for PSB)
- Off B/S commitments still decreasing thanks to continuous clean-up of off B/S commitments
- Total insurance sales to PWB clients stood at EUR 223 m in 1H 2014, of which EUR 156 m in life insurance



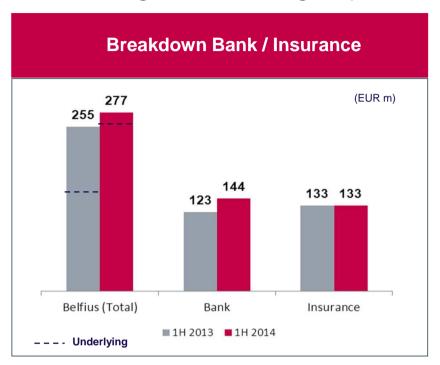
Contents

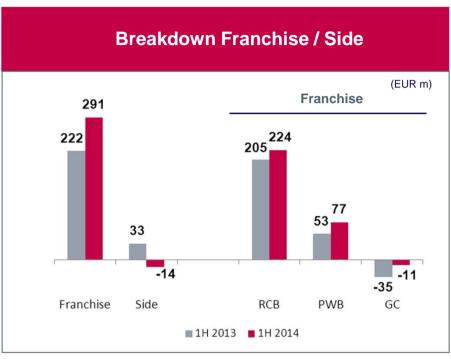
Part 3

SOLID FINANCIALS



Growing net income group share





- 1H 2014 Belfius Net income stood at EUR 277 m compared to EUR 255 m in 1H 2013
 - Net income of the bank stood at EUR 144 m, while the insurer contributed EUR 133 m
 - Underlying net income strongly improved
- 1H 2014 Franchise Net income strongly increased to EUR 291 m, up 31%, mainly thanks to good commercial income and strict cost control management
 - RCB Net income amounted to EUR 224 m, up 10 %
 - PWB Net income amounted to EUR 77 m, up 46 %
- Net income of Side activities (managed in run-off) stood at EUR 14 m
 - Tactical de-risking well controlled



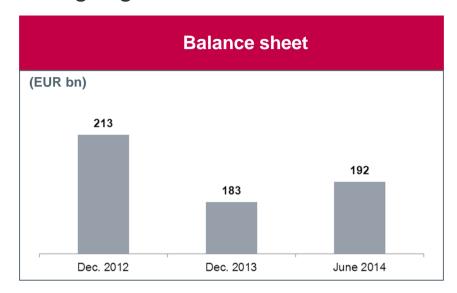
Positive evolution of most components of the statement of income

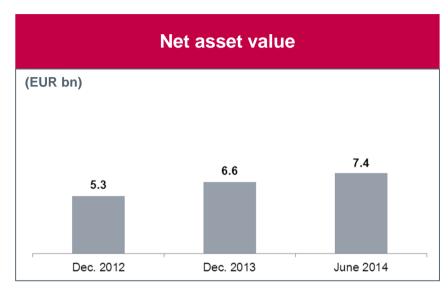
(EUR m)	1H 2013	1H 2014	Evolution 1H14/1H13
Income	1,050	1,108	5.4%
Of which			
Net interest income	953	1,033	8.4%
Net fee and commission income	186	215	15.8%
Net income on investments	102	43	-58.1%
Expenses	-751	-729	-2.9%
Gross operating income	300	379	26.4%
Cost of risk	30	-4	n.s.
Impairments on (in)tangible assets	-1	0	n.s.
Pre-tax income	329	374	13.8%
Tax expenses	-74	-98	33.7%
Net income after taxes	255	276	8.1%
Non-controlling interests	0	1	n.s.
Net income group share	255	277	8.4%
Cost to income ratio	71.5%	65.8%	

- 1H 14 **net income** of EUR 277 m
- 1H14 **income** at EUR 1,108 m
 - Further improvement of the net interest income (+8%) also thanks to steadily increasing underlying interest margin on commercial book
 - Net fee income strongly increased (+16%) as a result of higher offbalance investments by clients and growth in mandates & bancassurance
 - Decrease of net income on investments mainly explained by the capital gain booked in 1H13
- Expenses decreased by 3% thanks to the ongoing impact of the savings plan of the bank
- Continued low level of cost of risk confirming the overall good quality of assets
- C/I ratio improved to 65.8% compared to 71.5% in 1H 13



Slight growth in balance sheet, continuous increase of NAV





Balance sheet

 Total balance sheet increased in 1H14 to EUR 192 bn, mainly due to an increase of fair value of derivatives and collaterals resulting from lower interest rates

Net asset value

 Total shareholders' equity further increased in 1H 2014 to EUR 7.4 bn, thanks to the net income for the period and the further improved AFS reserve following lower yields and better credit spreads on bonds



Strongly increasing Franchise results

(EUR m)	1H 2013	1H 2014	Evolution 1H14/1H13
Income	1,006	1,110	10.3%
Of which			
Net interest income	915	990	8.1%
Net fee and commission income	184	215	16.9%
Expenses	-742	-721	-2.8%
Gross operating income	264	389	47.4%
Cost of risk	-5	-11	x 2.2
Impairments on (in)tangible assets	-1	0	n.s.
Pre-tax income	258	377	46.4%
Tax expenses	-35	-87	x 2.5
Net income after taxes	222	290	30.3%
Non-controlling interests	0	1	n.s.
Net income group share	222	291	30.7%

- 1H 2014 Franchise net income of EUR 291 m, up 31% compared to 1H 2013
- 1H 2014 **income** at EUR 1,110 m, up 10% compared to 1H 2013 thanks to
 - Steadily improving interest income (+8%)
 - Increase in fee income (+17%) in line with increased client interest in off B/S products
 - To note: 1H 13 income was positively influenced by capital gain on profit shares (EUR 61 m)
- Expenses decreased (-3%) in line with the bank-wide cost control programme
- Cost of risk remains low



Increasing RCB results

872 807 169	1H 2014 894 784	Evolution 1H14/1H13 2.5% -2.9%
807	784	
		-2.9%
		-2.9%
169	100	
	133	17.9%
-586	-555	-5.3%
286	339	18.6%
-9	-23	x 2.5
-1	0	n.s.
275	315	14.4%
-71	-91	28.1%
205	224	9.7%
0	0	n.s.
205	224	9.7%
	-586 286 -9 -1 275 -71 205	-586 -555 286 339 -9 -23 -1 0 275 315 -71 -91 205 224 0 0

- 1H 2014 RCB net income of EUR 224 m, up 10% compared to 1H 2013
- 1H 2014 income at EUR 894 m, up 3% compared to 1H 2013 due to
 - Limited decrease in interest income (-3%) due to slight switch from B/S to off B/S products
 - Fee income up 18% in line with increased client interest in off-balance-sheet products
 - Insurance business with RCB clients generates around one third of RCB income
- Expenses decreased by 5% and remained well under control
- Cost of risk higher than 1H 2013, but still at "normal" levels



Increasing PWB results

(EUR m)	1H 2013	1H 2014	Evolution 1H14/1H13
Income	184	213	15.8%
Of which			
Net interest income	185	193	4.1%
Net fee and commission income	18	19	2.6%
Expenses	-108	-106	-1.1%
Gross operating income	76	106	39.7%
Cost of risk	4	6	n.s.
Impairments on (in)tangible assets	0	0	n.s.
Pre-tax income	80	112	39.3%
Tax expenses	-27	-35	26.6%
Net income after taxes	53	77	45.9%
Non-controlling interests	0	0	n.s.
Net income group share	53	77	45.9%

- 1H 2014 PWB net income of EUR 77 m, up 46% compared to 1H 2013
- 1H 2014 **income** at EUR 213 m, up 16% compared to 1H 2013
 - Interest income went up 4% thanks to steadily improving margins on commercial book
 - Fee income rose by 3% thanks to the increased Debt Capital Markets (DCM)-activity and other cross-selling products
- Expenses decreased by 1% and remained well under control
- Cost of risk has a positive contribution thanks to reversals of former impairments



Well controlled Side activities

(EUR m)	1H 2013	1H 2014	Evolution 1H14/1H13
Income	44	-3	n.s.
Expenses	-8	-7	-12.5%
Gross operating income	36	-10	n.s.
Cost of risk Impairments on (in)tangible assets	35 0	7 0	n.s. n.s.
Pre-tax income	71	-3	n.s.
Tax expenses	-38	-11	-71.1%
Net income after taxes	33	-14	n.s.
Non-controlling interests	0	0	n.s.
Net income group share	33	-14	n.s.

- 1H 2014 Side net income amounted to EUR 14 m
- 1H 2014 income impacted by B/S decrease (lower outstanding volumes) under the tactical de-risking programme and by other reported items (non-underlying) such as refined CVA provisions
 - To note: 1H 2013 income was impacted by positive other reported income from de-risking policy
- Expenses remained stable
- Cost of risk impacted by reversals of provisions



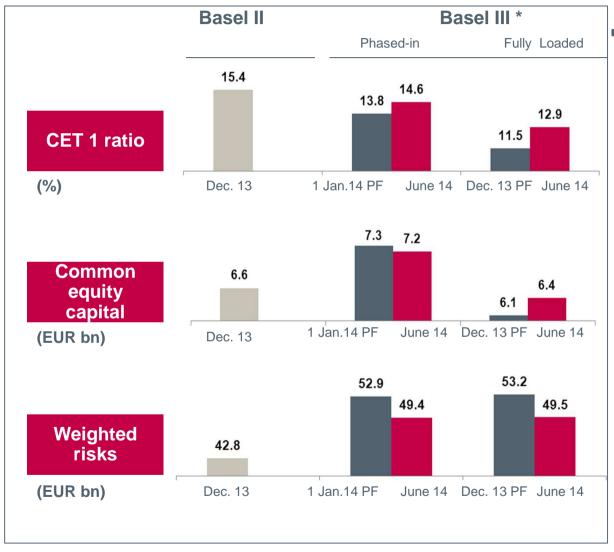
Contents

Part 4

ROBUST SOLVENCY & LIQUIDITY



Solvency position continues to show increased robustness



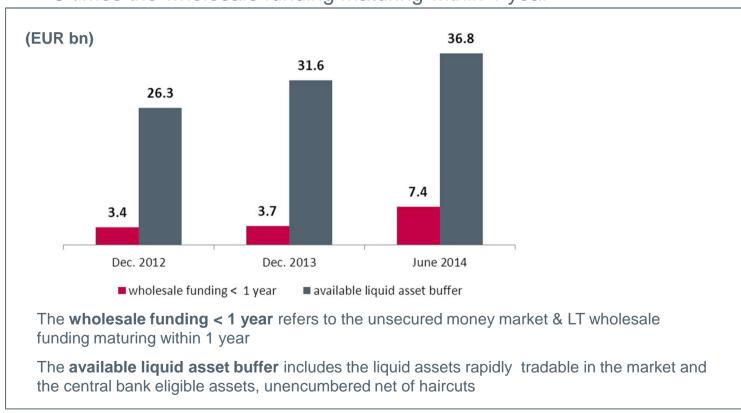
- Further increase of the Solvency ratios in 1H 2014
 - Fully-loaded Basel III
 CET 1 ratio stood at 12.9%, up 138 bp, due to increase of common equity capital (47bp) and strong decrease of weighted risks (91bp)
 - Phased-in Basel III
 CET 1 ratio at 14.6%, up 84 bp
 - Solvency II ratio Belfius Insurance amounted to 239%

^{*} According to : (i) Danish compromise and (ii) prudential filter for negative AFS reserve on sovereign portfolio for up to 5% of such portfolio



Liquidity profile of Belfius continues to benefit from executed strategy

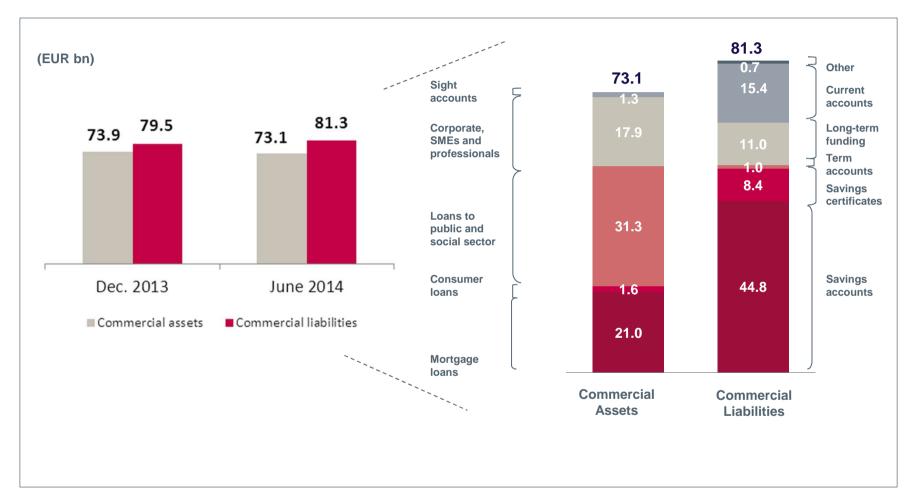
- Execution of the funding plan leads to further improvement of the liquidity profile
 - The bank is already LCR* compliant : 109% as of June 2014
 - The bank has an available liquid asset buffer of EUR 36.8 bn as of 30 June 2014,
 5 times the wholesale funding maturing within 1 year



^{*} The Liquidity Coverage Ratio (LCR) refers to the ratio between the stock of high quality liquid assets and the total net cash outflow over the next month and is based on Belfius' interpretation of the current Basel Committee guidelines, which may change in the future



A sound L/D - ratio in the commercial balance sheet



- The **commercial balance sheet** shows a further increasing excess of funding (EUR 8 bn), even within the tendency of more off B/S in RCB
- Loan-to-deposit ratio moved to 90% in June 2014 compared to 93% end 2013



Belfius continues to diversify its funding, climbing up the ladder of "juniority"

■ The highlights of the recent actions are :

- Belfius issued the first Belgian Mortgage covered bonds (Nov. 2012)
- Building up of Belfius covered bond curve with currently 5 benchmarks outstanding
- Active issuer in private placements of covered bonds and senior unsecured issues
- Set-up of ECP programme (Jan. 2013) and issuance under CD & EMTN programme
- Issuance of inaugural senior unsecured benchmark (Sept. 2013) & building up of senior unsecured curve
- Development of new formats, e.g. Schuldscheins, Namenschuldverschreibung (N-Bonds), ...
- Setting-up programme for issuance of Public Pandbrieven

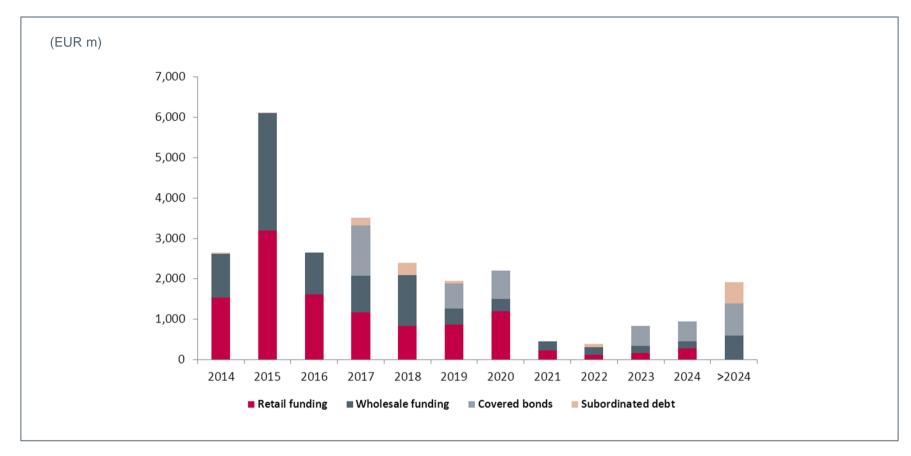


Belfius various issuing programmes

	Outstanding (End August 2014)	Issuer	Listing
Belfius Euro Commercial Paper Programme (Institutional)	EUR 581 m	Belfius Financing Company with guarantee of Belfius Bank	Not listed
Belfius CD Programme (Institutional)	EUR 2.6 bn	Belfius Bank	Not listed
Belfius Mortgage Pandbrieven Programme (Institutional)	EUR 4.5 bn	Belfius Bank	Euronext Brussels
Belfius Public Pandbrieven Programme (Institutional)	-	Belfius Bank	Euronext Brussels
EMTN Programme (Institutional)	EUR 4.8 bn	Belfius Bank	Luxembourg Stock Exchange
Belfius Notes Issuance Programme (Retail)	EUR 9.9 bn	Belfius Bank, and Belfius Financing Company with guarantee of Belfius Bank	Not listed



Redemption profile of medium/long term funding securities (*)



- Institutional funding needs of Belfius are rather limited and well spread over coming years
- Retail funding issues can be considered as rolling over in a natural way



Robust solvency & liquidity Ratings

Ratings of Belfius Bank as at 10 September 2014

	Long-term rating	Outlook	Short-term rating
Fitch	A-	Negative	F1
Moody's	Baa1	Negative	Prime-2
Standard & Poor's	A-	Negative	A-2



Contents

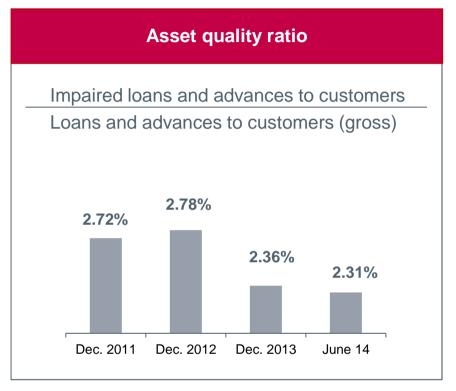
Part 5

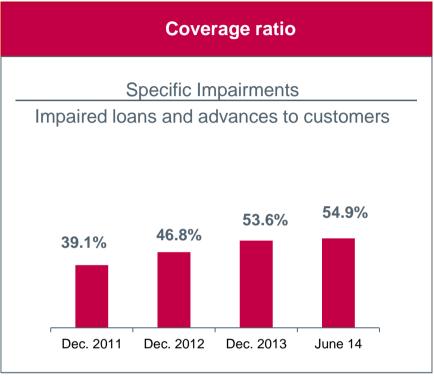
CONTINUOUSLY IMPROVING RISK PROFILE



Continuously improving risk profile

Continued strong asset quality indicators





- Despite still challenging economic environment, asset quality ratio further improved
- Coverage ratio continues to increase (1H 2014 at 54.9%) and compares favourably to market averages



Continuously improving risk profile

Continued track record within a multi-year de-risking plan of Side



 Since 2011, Belfius has implemented a tactical de-risking plan alongside its focus on the development of its commercial activities

Legacy bond portfolio

- Since 2011 the legacy bond portfolio has decreased by EUR 7.6 bn (or 42%) of which two-third due to tactical de-risking and one third of natural amortizations
- Since June 2014, another EUR 0.6 bn of bonds has been sold

Legacy credit guarantees*

 Since 2011 the legacy credit guarantees portfolio has reduced by EUR 4.8 bn (or 41%)

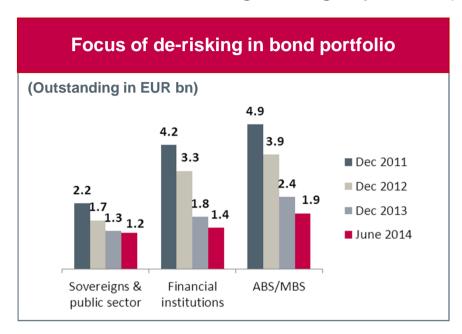
Funding to Dexia

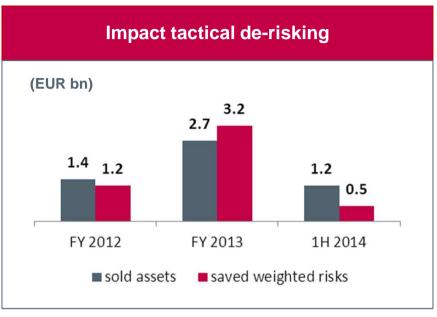
The funding to Dexia decreased from EUR 44 bn (of which EUR 10 bn unsecured) to EUR 13.5 bn of government guaranteed bonds reaching maturity at the end of 2014 (for EUR 3 bn) and the remaining amount at the beginning of 2015

^{*} The Legacy credit guarantees refer to the intermediation transactions whereby, on different types of reference obligations, the former Dexia Bank sold credit protection to a financial counterpart and purchased credit protection with monoline insurers

Continuously improving risk profile

Tactical de-risking in Legacy bond portfolio





- Since 2011, the Legacy bond portfolio has decreased by 42% or EUR 7.6 bn of which two-third due to tactical de-risking and one third of natural amortizations
- The tactical de-risking has been mainly executed in the asset categories financial institutions (-67%), asset-backed securities (-62%) and international sovereigns & public sector (-45%)
- The tactical de-risking (EUR 5.3 bn sold assets) has reduced the weighted risks by 4.9 bn



Contents

```
Appendix
                    Adjusted analytical segmentation
                    Consolidated balance sheet – Assets
Appendix
Appendix
             3 -
                    Consolidated balance sheet – Liabilities, without equity
                    Consolidated balance sheet – Accounting equity
Appendix
             4 -
                    Focus on AFS reserve
Appendix
Appendix
                    Focus on regulatory capital
Appendix
                    Focus on risks weighted exposures
Appendix
                    Focus on capital ratios
             8 -
Appendix
                    Investment portfolio – Total
Appendix
                    Investment portfolio – Legacy bonds
            10 -
Appendix
            11 -
                    Investment portfolio – ALM Bank
Appendix
            12 -
                    Investment portfolio – ALM Insurance
Appendix
            13 -
                    Legacy credit guarantees
Appendix
            14 -
                    Outstanding exposure on government bonds
Appendix
            15 -
                    Focus on insurance results
                    Belfius Insurance - Consolidated balance sheet
Appendix
            16 -
Appendix
            17 -
                    Belfius Insurance - Consolidated statement of income
```



Appendix 1

Adjusted analytical segmentation (1/2)

As from 2014, the **segmentation** of Belfius is the following:

Franchise

- Retail and Commercial Business (RCB) manages the commercial relationships (bank & insurance) with individual customers and with small and medium sized enterprises
- Public and Wholesale Business (PWB) manages the commercial relationships (bank & insurance) with the public authorities, the social sector and the corporate clients
- Group Center manages the interest rate risk and the liquidity risk of the bank

Side

 Side contains the Legacy portfolios (bonds & credit guarantees), Dexia and some other smaller run-off activities

In terms of capital allocation

- Capital is allocated to Side so that its CET 1 ratio (fully loaded) is equal to 13%
- Capital is allocated to Franchise so that its CET 1 ratio (fully loaded) is equal to 10.5%
- Group Center manages the excess (or shortfall if any) of the core shareholders equity compared to the allocated one



Adjusted analytical segmentation (2/2)

Following the new analytical segmentation, the 2013 & 1H 2013 pro forma net income results are as follows:

2013 PF	BELFIUS	Franchise	RCB	PWB	GC	INS	Side
Net income							
(in EUR m)							
Net income as published (old segmentation)	445	508	47	77	169	215	-63
methodology changes		-46	48	14	-107		46
Insurance			229	-10	-4	-215	
Net income new segmentation	445	462	324	81	58		-17

1H 2013 PF	BELFIUS	Franchise	RCB	PWB	GC	INS	Side
Net income							
(in EUR m)							
Net income as published (old segmentation)	255	249	32	44	40	133	7
methodology changes		-26	31	11	-69		26
Insurance			141	-2	-6	-133	
Net income new segmentation	255	222	205	53	-35		33



Consolidated balance sheet – Assets

(EUR m)	31/12/2013	30/06/2014	Evolution
Loans and advances	119,291	125,210	5,919
To banks and central banks To customers	31,569 87,722	37,265 87,945	5,696 223
Portfolios	33,586	33,052	-534
Financial assets at FV through P&L Financial investments (AFS)	5,512 28,074	5,150 27,902	-362 -172
Derivatives	23,190	26,259	3,069
Other	6,710	7,544	834
Total assets	182,777	192,065	9,288

- The increase of **assets** with EUR 9.3 bn (or +5%) is a combination of
 - an increase of loans and advances to banks and central banks (EUR 5.7 bn) mainly due to higher reverse repo activity
 - stable loans to customers
 - a decrease of financial assets and investments (EUR 0.5 bn), whereby the decrease due to the de-risking was partly compensated by an increase of the fair value
 - an increase (EUR 3.1 bn) of the fair value of the derivatives due to the general interest rate decrease



Consolidated balance sheet – Liabilities without equity

(EUR m)	31/12/2013	30/06/2014	Evolution
Deposits	90,861	92,291	1,430
Banks and central banks Customers	29,236 61,625	29,098 63,193	-138 1,568
Debt securities	36,538	39,354	2,816
Debt securities Debt securities at FV through P&L Subordinated Debt	27,184 8,461 893	29,652 8,794 908	2,468 333 15
Derivatives	28,602	32,240	3,638
Provisions	18,103	18,268	165
Other	2,052	2,531	479
Total liabilities	176,156	184,684	8,528

- The increase of **liabilities** with EUR 8.5 bn (or +5%) is a combination of
 - stable deposits from banks and central banks
 - an increase of customer deposits (EUR 1.6 bn)
 - an increase of debt securities (EUR 2.8 bn), mainly resulting from new bond issues
 - an increase (EUR 3.6 bn) of the fair value of derivatives due to the general interest rate decrease



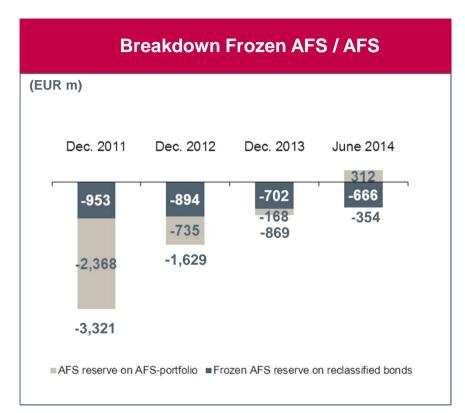
Consolidated balance sheet – Accounting equity

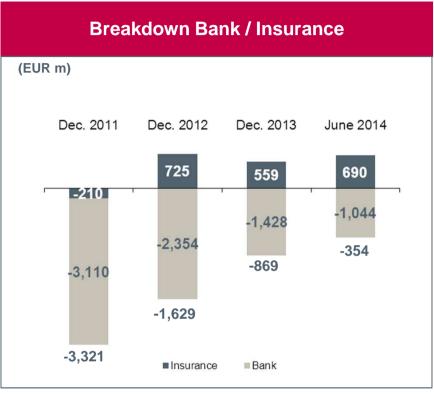
(EUR m)	31/12/2013	30/06/2014	Evolution
Core shareholders' equity	7,343	7,620	277
Subscribed capital + additional paid in capital Reserves + retained earnings Net income for the period	3,667 3,231 445	3,667 3,676 277	0 445 -168
Gains and losses not recognised in the statement of income	-738	-243	495
Reserve AFS (Available for Sale) Reserve CFH (Cash flowhedge) + other Remeasurement of Defined Benefit plan Discretionary participation features	-869 1 130 0	-354 2 100 9	515 1 -30 9
Total shareholders' equity	6,605	7,377	772
Other	16	3	-13
Total equity	6,621	7,380	759

- The increase of total equity in 1H 2014 with EUR 759 m is due to
 - the net profit of EUR 277 m reported in 1H 2014, reinforced by
 - further improvement of the AFS reserve following lower interest rates and better credit spreads



Focus on AFS reserve*





- Total AFS reserve stood at EUR -0.4 bn as at June 2014, a further improvement with EUR 0.5 bn since December 2013, due to the impact of tactical de-risking and the positive market evolutions
- Since 2011, the AFS reserve has decreased with EUR 3 bn or 89%



Focus on regulatory capital

ed-in Basel III Fully Loaded	Basel III F		
June 14 Dec. 2013 June 14 PF	1 Jan. 2014 PF	(EUR m)	
7,620 7,343 7,620	7,343	Core shareholders' equity	
200 319 200	319	Elimination of Belfius Insurance (*)	
7,820 7,662 7,820	7,662	Core regulatory equity	
-73 -1,041 -702	-119	Gains and losses not recognised in the statement of income	
98 125 98	125	Remeasurement Defined Benefit Plan	
-1,029 -1,411 -1,029	-1,411	AFS reserve	
858 245 229	1,167	Transitory measures & filter on govies	
-539 -489 -738	-262	Items to deduct	
-249 -284 -249	-284	Deferred tax assets	
199	227	Transitory measures	
-489 -205 -489	-205	Other	
7,208 6,132 6,380	7,282	Common equity Tier 1 - CET 1	
665 489 490	664	Tier 2 - Capital instruments	
9 25 9	25	Other	
7,882 6,646 6,879	7,970	Total regulatory capital	
7,882 6,646	7,970	Total regulatory capital	

^(*) For the determination of the Common Equity Tier 1 capital under Basel III, the regulatory authority (NBB) asks Belfius to apply a prudential deconsolidation of Belfius Insurance and to apply a risk weighting of 370% on the participation after deduction of goodwill. This is commonly known as "Danish compromise"



Focus on Risks Weighted Exposures

Basel III Phased-in		sed-in (CRR)	Basel III Fully	Loaded (CRR)
(EUR bn)	1 Jan. 2014 PF	June 14	Dec. 2013 PF	June 14
Market risk	1.4	1.3	1.4	1.3
Operational risk	2.5	2.5	2.5	2.5
Credit risk	42.9	39.5	43.2	39.5
Danish compromise (*)	6.1	6.1	6.1	6.1
Total Risks Weighted Exposures	52.9	49.4	53.2	49.4

^(*) For the determination of the Common Equity Tier 1 capital under Basel III, the regulatory authority (NBB) asks Belfius to apply a prudential deconsolidation of Belfius Insurance and to apply a risk weighting of 370% on the participation after deduction of goodwill. This is commonly known as "Danish compromise"



Focus on capital ratios

	Basel III I	Phased-in	Basel III Fu	Illy Loaded
	1 Jan. 2014 PF	June 14	Dec. 2013 PF	June 14
Common equity Tier 1 - CET 1 (EUR m)	7,282	7,208	6,132	6,380
Total regulatory capital (EUR m)	7,970	7,882	6,646	6,879
Total Risks Weighted Exposures (EUR bn)	52.9	49.4	53.2	49.4
CET 1 ratio	13.8%	14.6%	11.5%	12.9%
Total capital ratio	15.1%	16.0%	12.5%	13.9%

^(*) For the determination of the Common Equity Tier 1 capital under Basel III, the regulatory authority (NBB) asks Belfius to apply a prudential deconsolidation of Belfius Insurance and to apply a risk weighting of 370% on the participation after deduction of goodwill. This is commonly known as "Danish compromise"



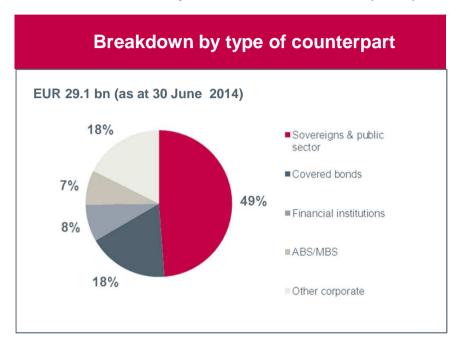
Investment portfolio – Total (1/2)

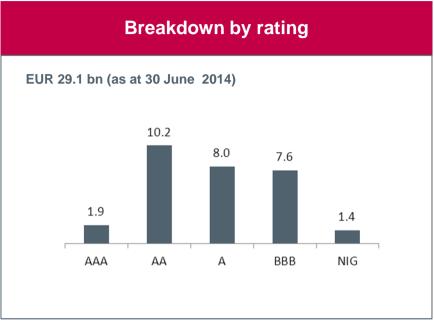


- Total fixed income investment portfolio consists of three parts: the Legacy bond portfolio, the ALM Bank portfolio and the ALM Insurance portfolio
- Investment portfolio stood at EUR 29.1 bn as at 30 June 2014, a reduction of EUR 2.6 bn during the first half of 2014, mainly due to further tactical de-risking (EUR 1.2 bn) within the legacy bond portfolio and natural amortization (EUR 1.2 bn)



Investment portfolio – Total (2/2)

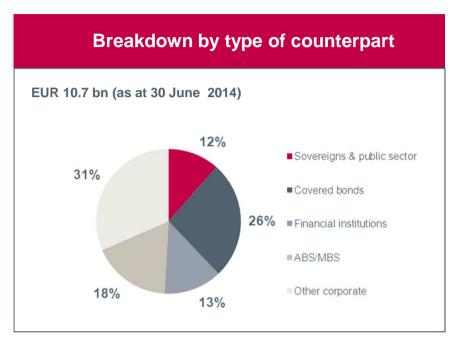


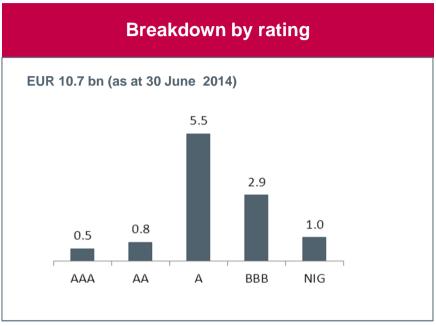


- Total Investment portfolio stood at EUR 29.1 bn as at 30 June 2014, a reduction of EUR 2.6 bn (or 8%) compared to December 2013, mainly due to further tactical de-risking (EUR 1.2 bn) within the legacy bond portfolio and natural amortization (EUR 1.2 bn)
- Investment portfolio well diversified and of good quality
- Portfolio 95% Investment Grade by the end of June 2014
- Expected average life: 11.6 years



Investment portfolio – Legacy bonds

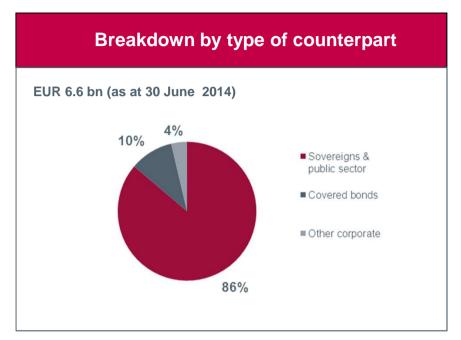


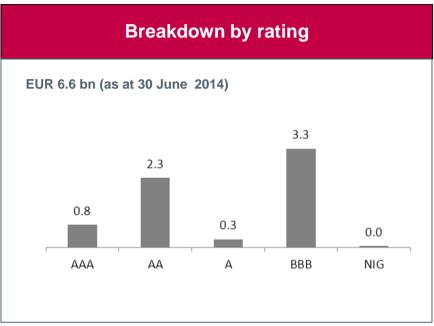


- Legacy bond portfolio stood at EUR 10.7 bn as at 30 June 2014, a reduction of EUR 1.7 bn (or 13%) compared to December 2013, mainly due to further tactical derisking (EUR 1.2 bn)
- Portfolio 91% Investment Grade by the end of June 2014
- Expected average life: 13 years



Investment portfolio – ALM Bank

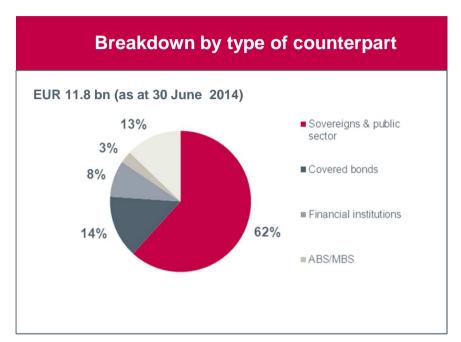


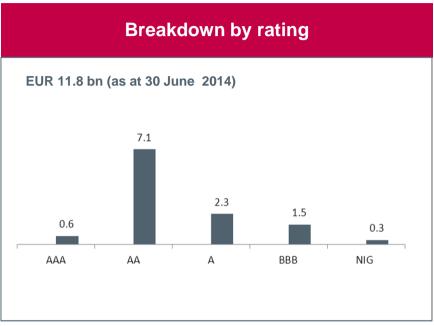


- ALM Bank portfolio stood at EUR 6.6 bn as at 30 June 2014, compared to EUR 7.2 bn as at 31 December 2013
- Portfolio 99% Investment Grade by the end of June 2014
- Expected average life: 13 years



Investment portfolio – ALM Insurance

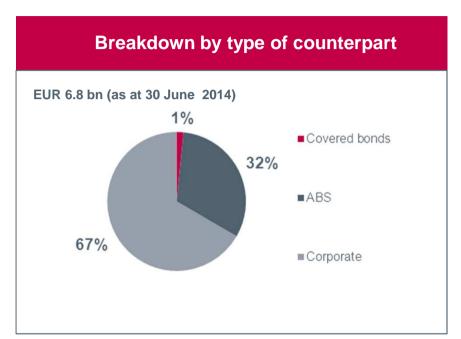


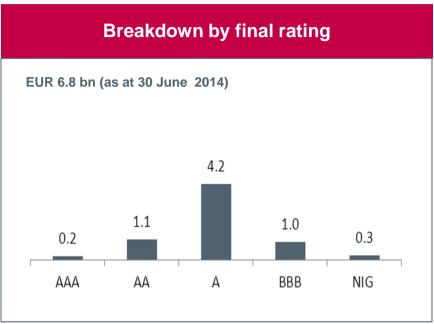


- ALM Insurance portfolio stood at EUR 11.8 bn as at 30 June 2014 compared to EUR 12.1 bn as at December 2013
- Portfolio 97% Investment Grade by the end of June 2014
- Expected average life: 9.6 years



Legacy credit guarantees



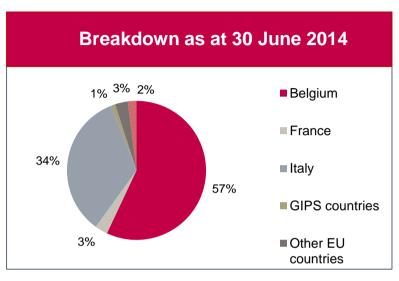


- Legacy credit guarantees portfolio stood at EUR 6.8 bn as at 30 June 2014, stable compared to December 2013
- Portfolio 96% Investment Grade by the end of June 2014
- Expected average life: 7.6 years



Outstanding exposure on government bonds

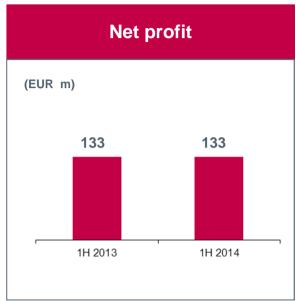
(EUR m)	31/12/2012	31/12/2013	30/06/2014
Belgium	8,705	8,095	8,109
France	484	410	450
Italy	4,760	4,698	5,142
GIPS countries	97	100	169
Other EU countries	655	467	431
Other countries	328	296	277
Total	15,029	14,066	14,578

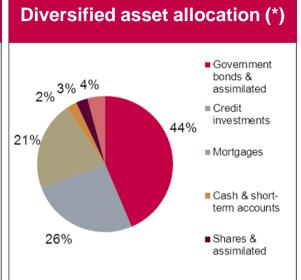


- Total government bond portfolio stood at EUR 14.6 bn as at 30 June 2014
- Italian government bonds slightly up (EUR 0.4 bn) compared to December 2013 due to the positive fair value revaluations
- Belgium represents 57% of the total portfolio



Focus on insurance results





- Key ratio's (*)
- Cost/outstanding ratio Life: 0.3%
- Cost/premium ratio Non-Life: 17.2%
 - Economic combined ratio : 97.7%
- **Customer satisfaction: 95%**
- Continued focus on integrated bank-insurance approach
 - Net profit stood at EUR 133 m in 1H 2014
- Prudent investment strategy of the asset portfolio
 - Well-diversified asset allocation
 - Financial return on average life outstanding > 4%
- Most efficient insurer on the Belgian market enjoying high customer satisfaction



Belfius Insurance – Consolidated balance sheet

(EUR m)	31/12/2013	30/06/2014	Evolution
Total assets	25,795	26,547	752
of which Loans and advances due from banks Financial investments Financial assets measured at fair value through profit and	873 13,523	1,078 13,888	205 365
loss	3,647	3,937	290
Mortgage and other loans	6,782	6,660	-122
Investment property	416	424	8
Other assets specific to insurance companies	274	295	21
Total liabilities	24,194	24,718	524
of which Due to banks Technical provisions for insurance companies Financial liabilities measured at fair value through profit and loss Other liabilities specific to insurance companies	1,925 17,645 3,647 222	1,922 17,776 3,937 195	-3 131 290 -27
		_	
Total equity	1,601	1,829	228
of which Core shareholders' equity	1,012	1,118	106
Gains and losses not recognized in the statement of income Non-controlling interests	573 16	707 4	134 -12

Belfius Insurance - Consolidated statement of income

(EUR m)		1H 2014
Income	262	267
Net technical income Financial income Other income	-198 460 0	-153 418 2
Expenses	-105	-98
Gross operating income	157	169
Cost of risk	11	5
Pre-tax income	168	174
Tax expenses	-35	-40
Net income after taxes	132	134
Non-controlling interests	0	1
Net income group share	132	135
of which contribution to consolidated results Belfius Bank	133	133



Contacts

Chief Financial Officer

Johan Vankelecom

Head of Public & Wholesale Banking and Financial Markets

Dirk Gyselinck

Financial Communication

Peter De Baere: peter.debaere@belfius.be

Caroline Dumont de Chassart :

caroline.dumontdechassart@belfius.be

Financial Institutions

Karl Thirion: <u>karl.thirion@belfius.be</u>

Bruno De Decker: bruno.dedecker@belfius.be

Treasury & Long term Funding and Investment Portfolio

Jean-François Deschamps:

jean-francois.deschamps@belfius.be

Money Market

Werner Driscart: werner.driscart@belfius.be

Reuter Dealing: BELF

Bloomberg: REPO BELFIUS

Long Term Funding

Ellen Van Steen: ellen.vansteen@belfius.be

Asset Based Solutions

Bart Verwaest: <u>bart.verwaest@belfius.be</u>

Financial Markets Services

Ronny Neckebroeck: ronny.neckebroeck@belfius.be

Capital Markets Services

Sofie De Loecker: sofie.deloecker@belfius.be

Bloomberg: BELF

Info: financialcommunication@belfius.be



Disclaimer

This document is prepared by Belfius Bank NV/SA, Boulevard Pacheco 44, 1000 Brussels, Belgium or by any affiliated company (herein referred as 'Belfius Bank') on behalf of itself or its affiliated companies.

This document is published purely for the purposes of information; it contains no offer for the purchase or sale of financial instruments, does not comprise investment advice and is not confirmation of any transaction.

All opinions, estimates and projections contained in this document are those of Belfius Bank as of the date hereof and are subject to change without notice. The information contained in this document was obtained from a number of different sources. Belfius Bank exercises the greatest care when choosing its sources of information and passing the information. Nevertheless errors or omissions in those sources or processes cannot be excluded a priori. Belfius Bank cannot be held liable for any direct or indirect damage or loss resulting from the use of this document.

The information contained in this document is published for the assistance of the recipient, but is not to be relied upon as authoritative or taken in substitution for the exercise of judgment by any recipient.

In the United Kingdom, this document is intended only for Investment Professionals (as defined in The Financial Services and Markets Act 2000 (Financial Promotion) Order 2001) and is not intended to be distributed or passed on, directly or indirectly, to any other class of persons (in particular retail client) in the United Kingdom.

This document is distributed in the U.S. solely to "major institutional investors" as defined in Rule 15a-6 (U.S. Securities Exchange Act of 1934). Each U.S. recipient by its acceptance hereof warrants that it is a "major institutional investor", as defined; understands the risks involved in dealing in securities or any financial instrument; and shall not distribute nor provide this report, or any part thereof, to any other person. Any U.S. recipient wishing to effect a transaction in any security or other financial instrument mentioned in this report, should do so by contacting Belfius Bank.

In Singapore this document is distributed only to institutional investors and accredited investors each as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA") and other relevant persons as defined in Section 275 of the SFA.

Investors in other jurisdictions are encouraged to contact their local regulatory authorities to determine whether any restrictions apply to their ability to purchase investments to which this report refers.

In Hong Kong, this document is distributed only to professional investors (as defined in the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and any rules promulgated thereunder).

This document or any part of it may not be reproduced, distributed or published without the prior written consent of Belfius Bank. All rights reserved.

