Belfius

Let's zoom on 2021

Meaningful & inspiring for Belgian society. Together.

25 February 2022

4 stages
of Belfius

Strong growth

Revival

Recovery

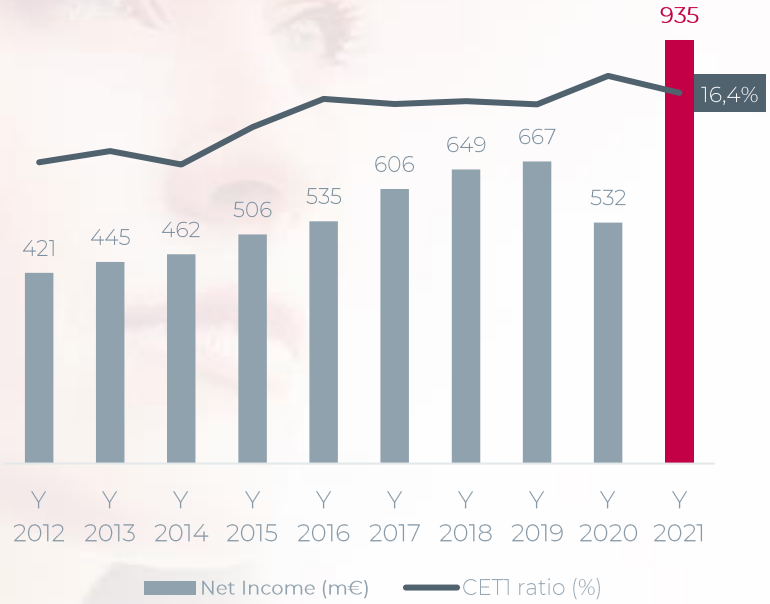
Survival

Belfius

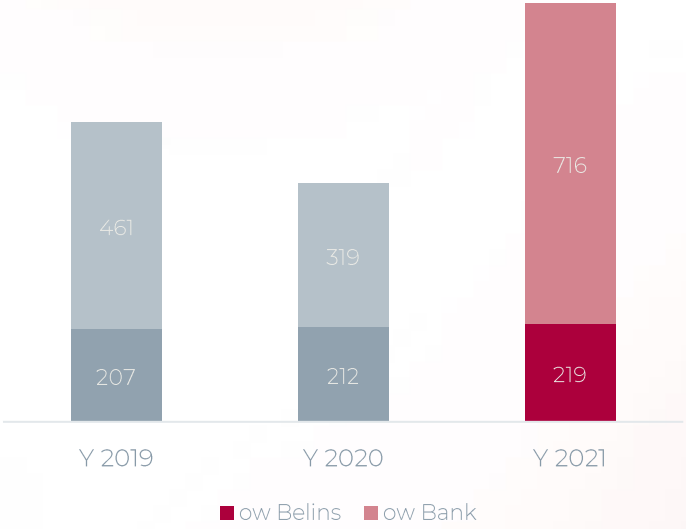
Belfius, Meaningful & inspiring for Belgian society. Together

Excellent financial results thanks to our long-term strategy

Net Income and CET1 ratio

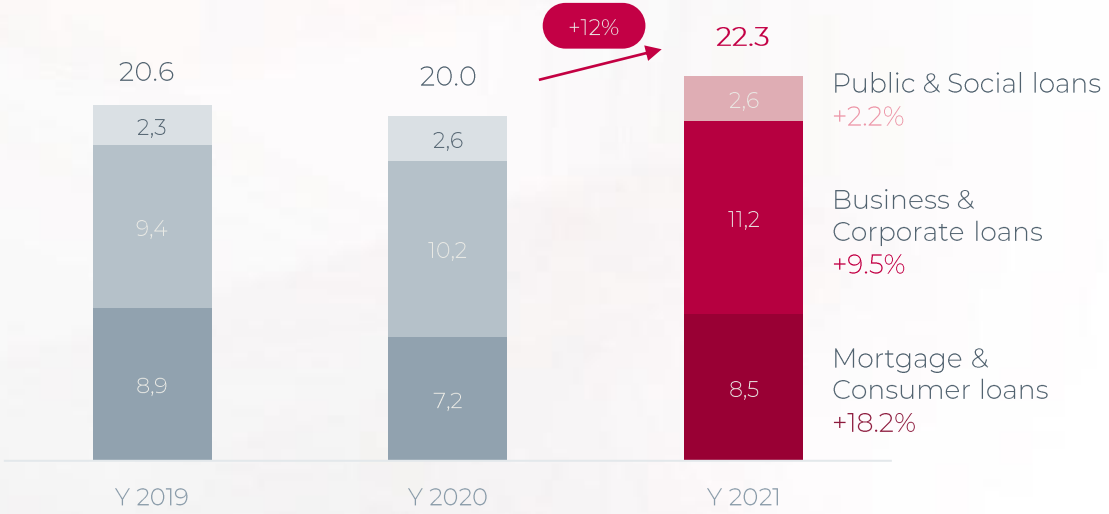


Contribution Bank / Insurance to Net Income



Our meaningful contribution to the Belgian economy

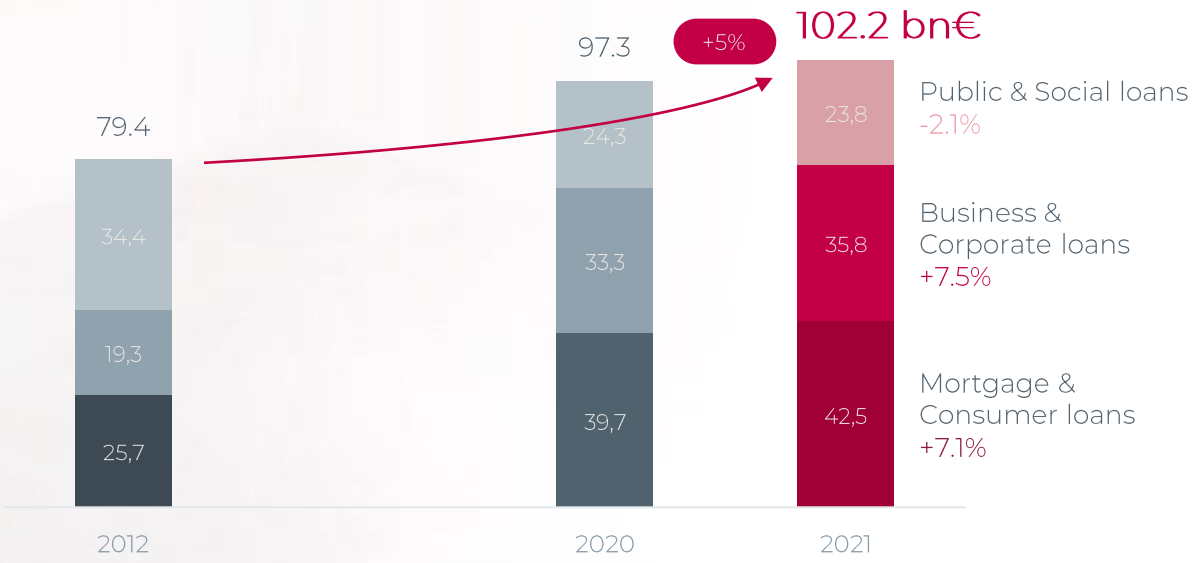
Highest LT loan production since origin



Meaningful for the Belgian economy

A more balanced asset profile, serving all segments of the Belgian economy

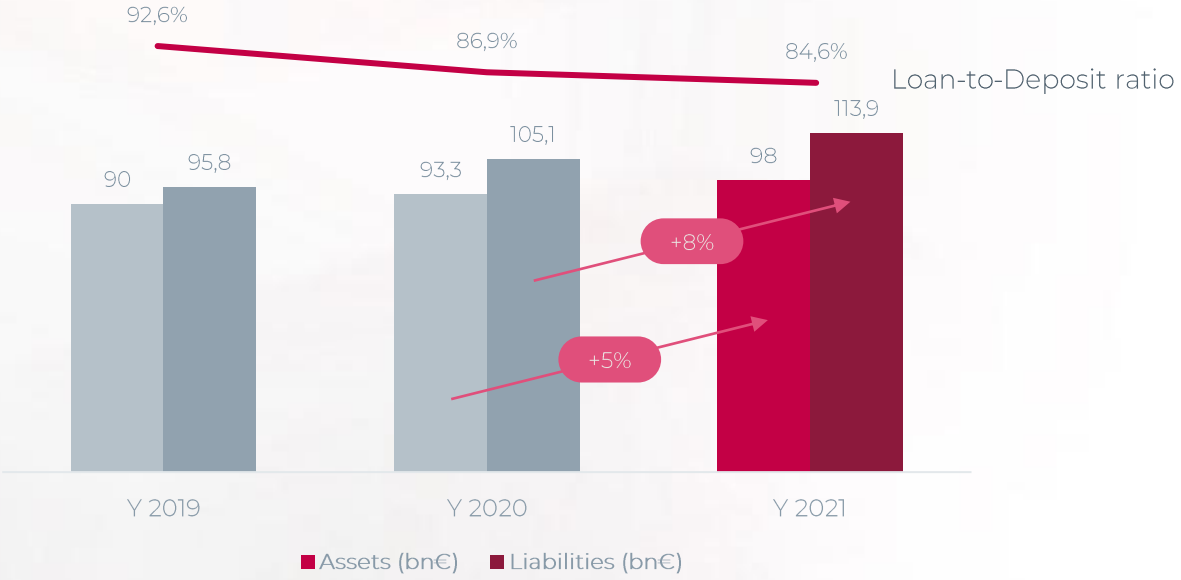
Reaching more than 100 bn euro of outstanding commercial loans



Keeping the growth of our deposits in line with the growth of our loans

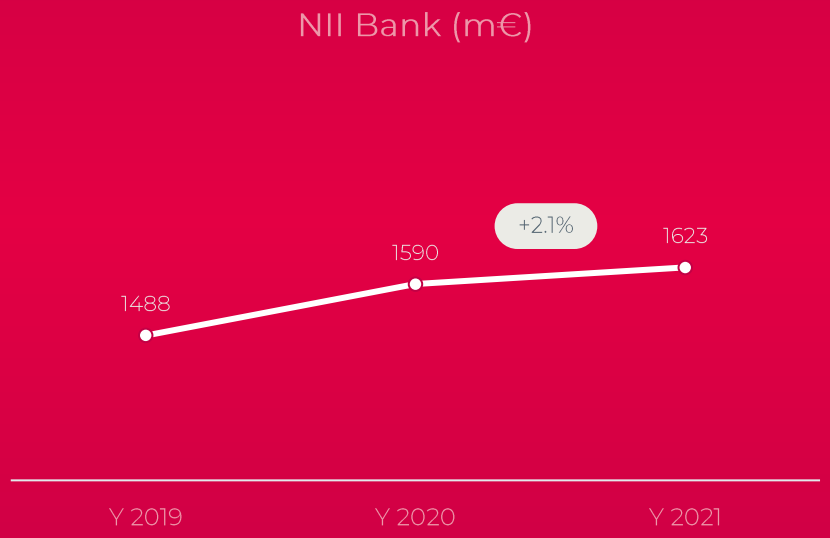
Meaningful for the Belgian economy

Balanced and strong commercial dynamics on deposits and loans (bn€)



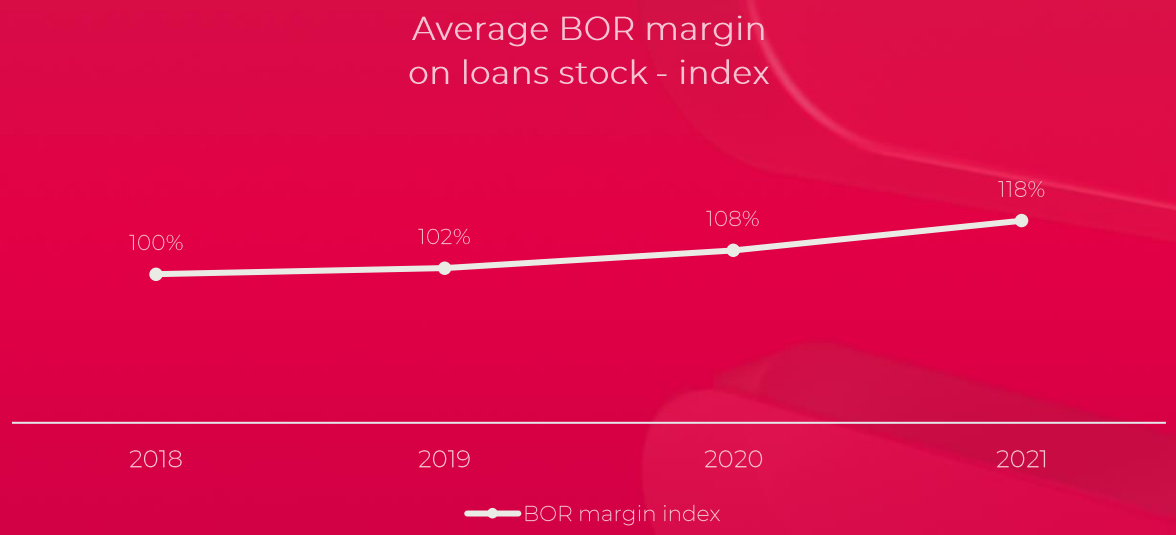
Meaningful for the Belgian economy

Net Interest Income remained resilient



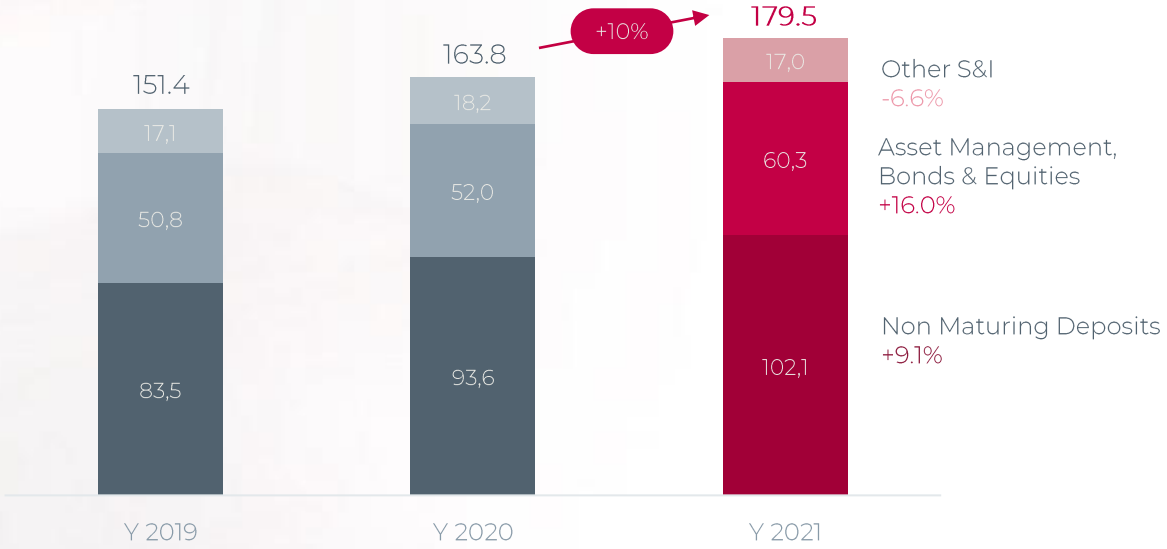
Strict risk-based pricing discipline

Meaningful for the Belgian economy

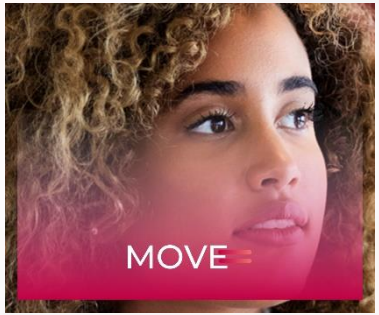


From a ‘bank for savers’ to a ‘bank for investors’

Continued strong growth of S&I Outstanding (bn€)



Funds of the Future largely contributed to this success



Meaningful investing: Successful launch of Re=Bel, Belfius' investment app with a cause

40k
Rebel customers

103k
transactions on Rebel

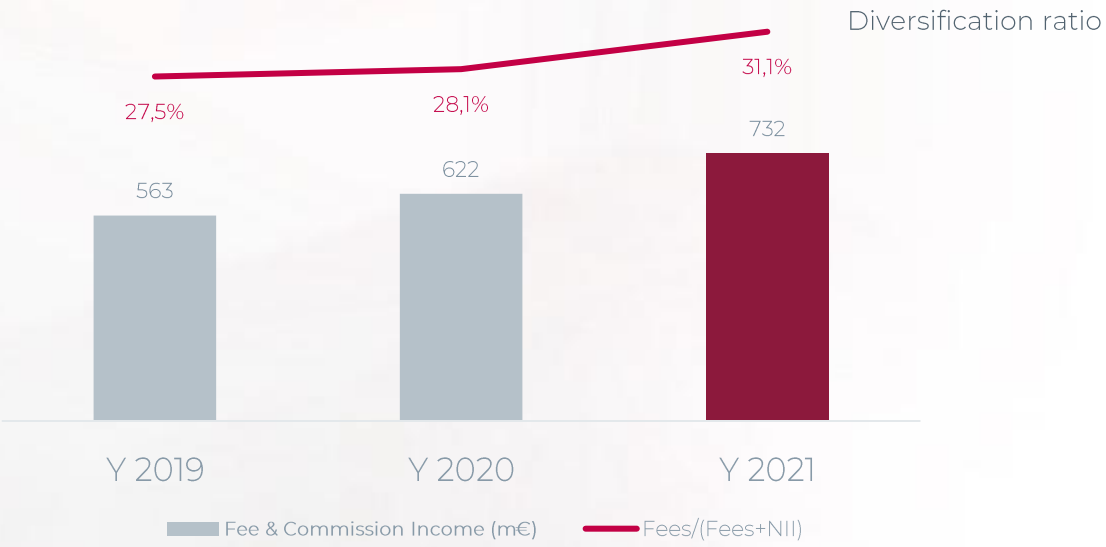
348 m€
total amount
of transactions

124 m€
net production
(activation)

In only 6 months

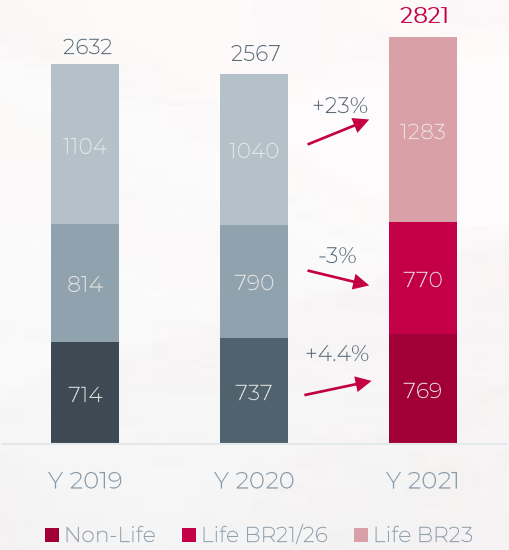
Strategy leading to excellent income diversification

Outstanding growth in F&C Income (m€)

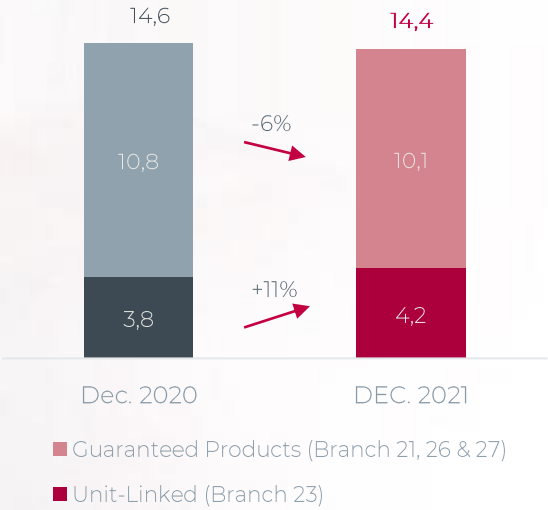


Continued strong growth in our insurance activities

Growing premiums Non-Life & Life (m€)



Rebalancing outstanding Life Reserves (bn€)



Integrated bank-insurer

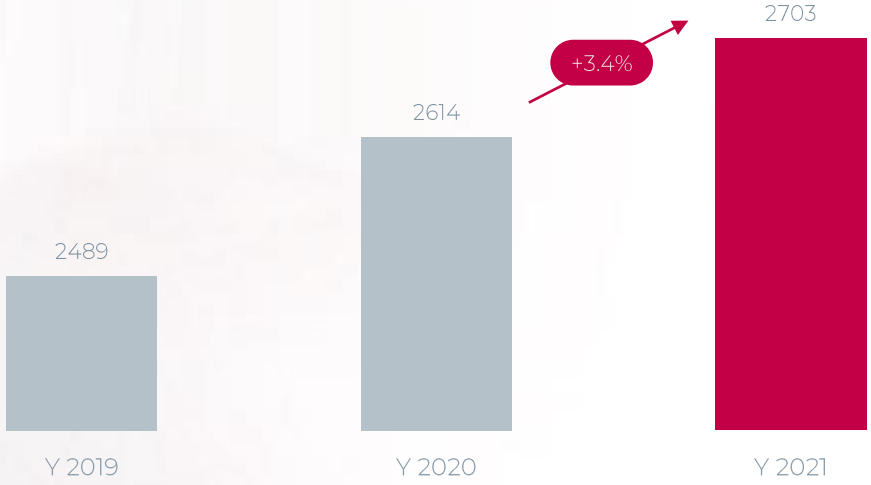
NCR 97%

Life income margin 2.09%

Integrated bank-insurer

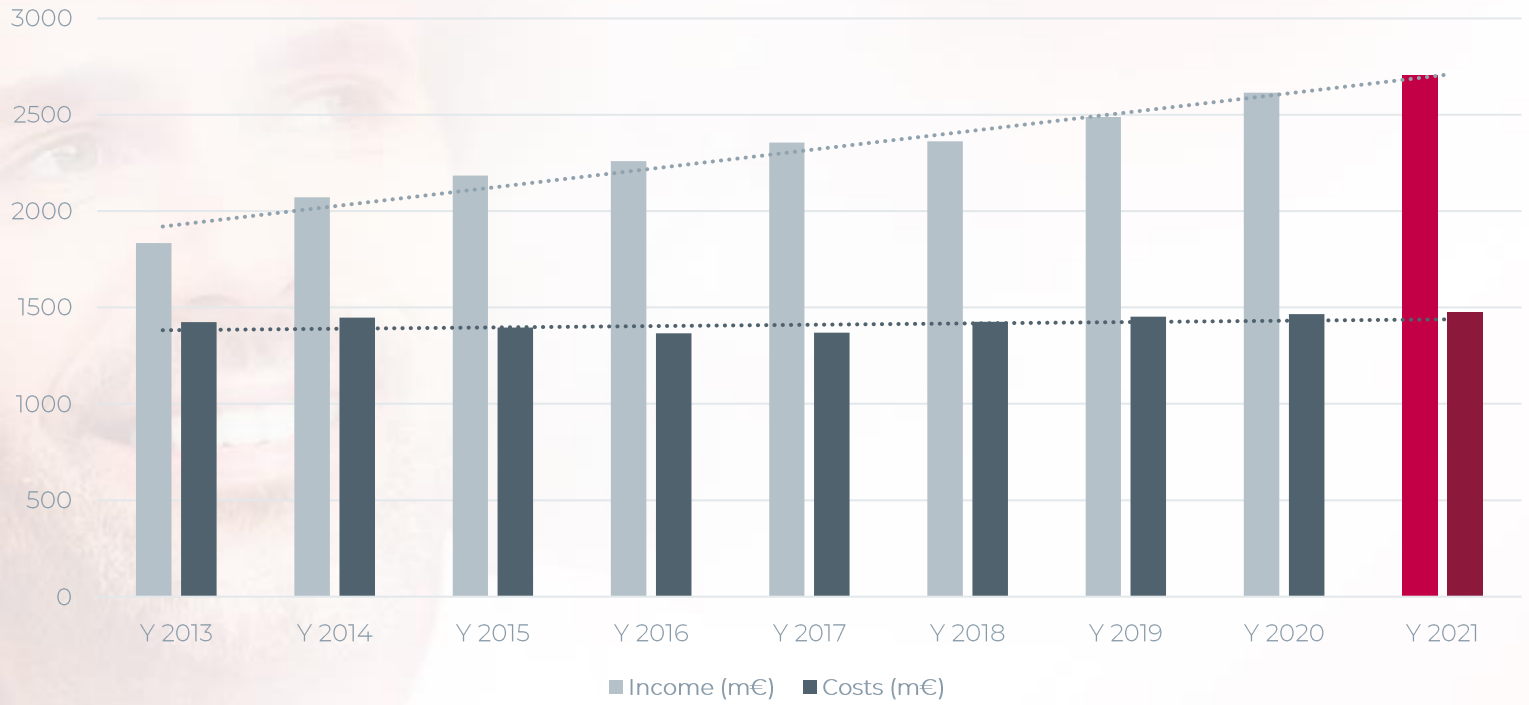
Strong commercial dynamics in full alignment with desired financial strategy

Increasing Total Income (m€)

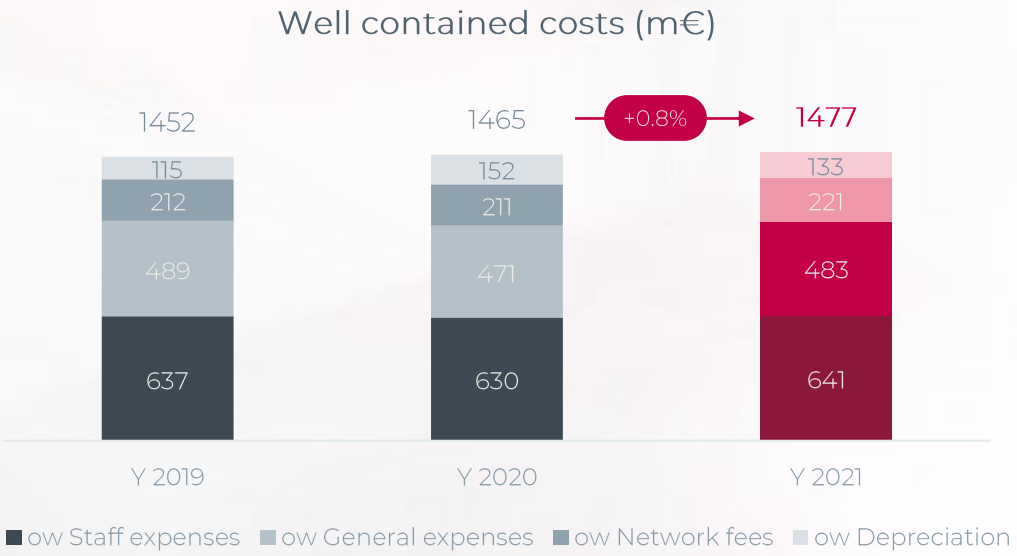


Controlling cost evolution in such dynamic income environment...

Sound risk and financial profile



... but still investing in the future: human and digital



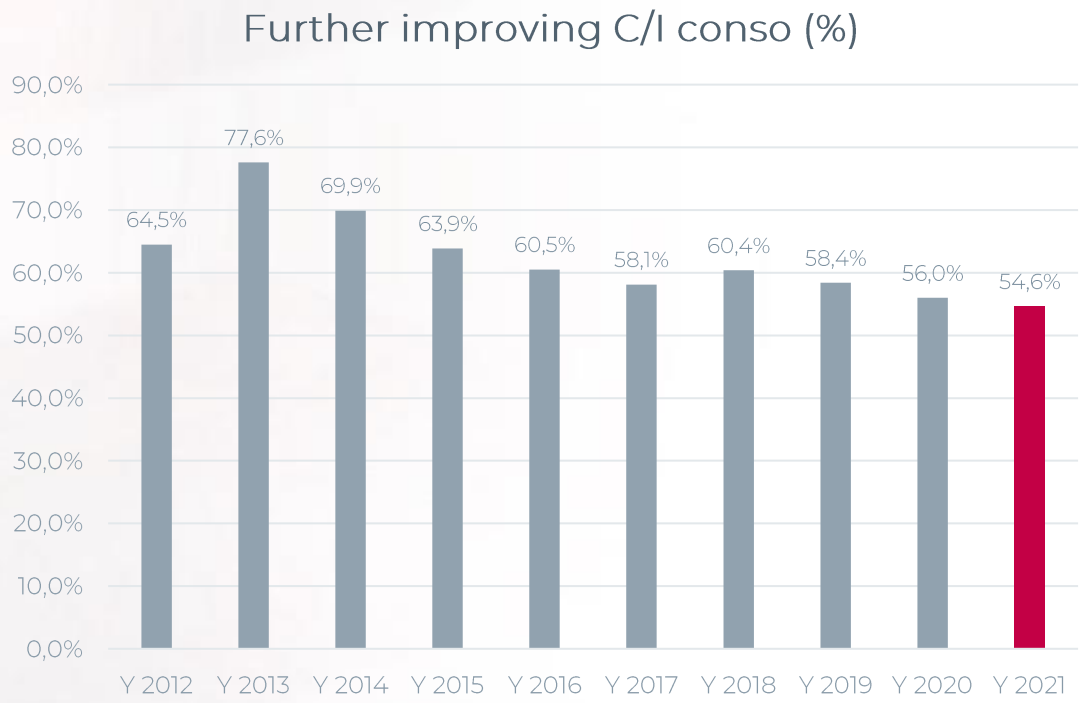
Sound risk and financial profile

Innovative products (Beats, Re=Bel, Banx)

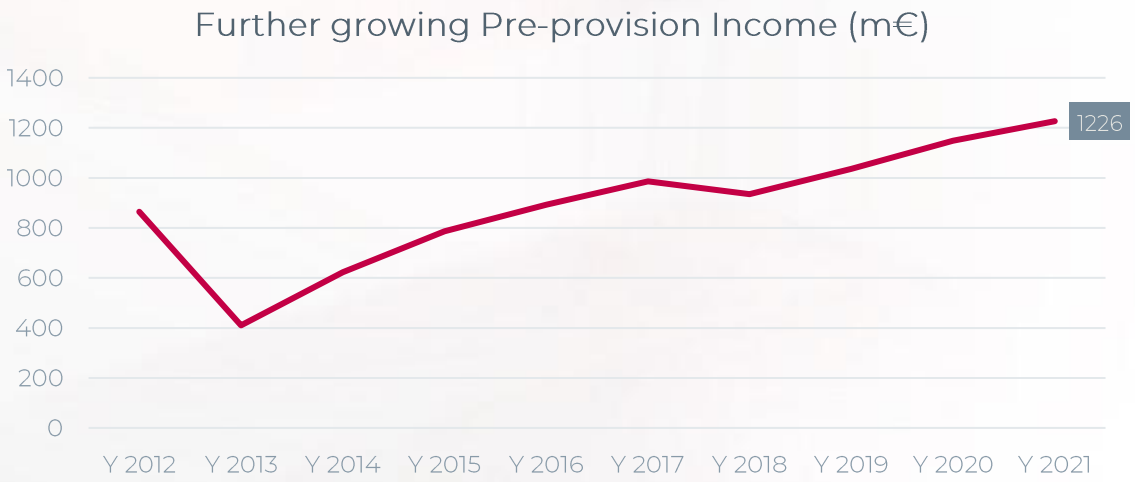
418 new hires

36.7% women managers

Resulting in an improving Cost-to-Income ratio



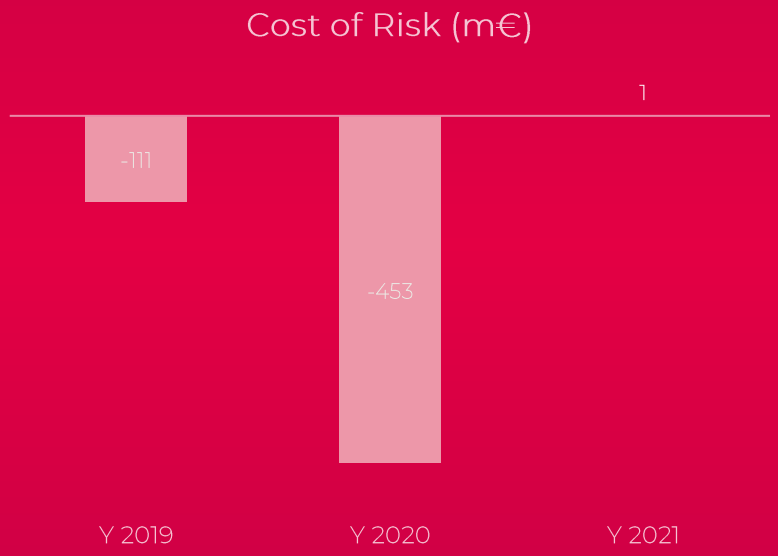
Healthy combination of flourishing commercial development and financial discipline



To note: in 2012, pre-provision income of Belfius was positively impacted by capital gains of more than 700 m€, stemming from liability management transactions on some of Belfius' subordinated loans, during that period of the 2011 financial crisis.

Sound risk and financial profile

Cost of risk close to 0



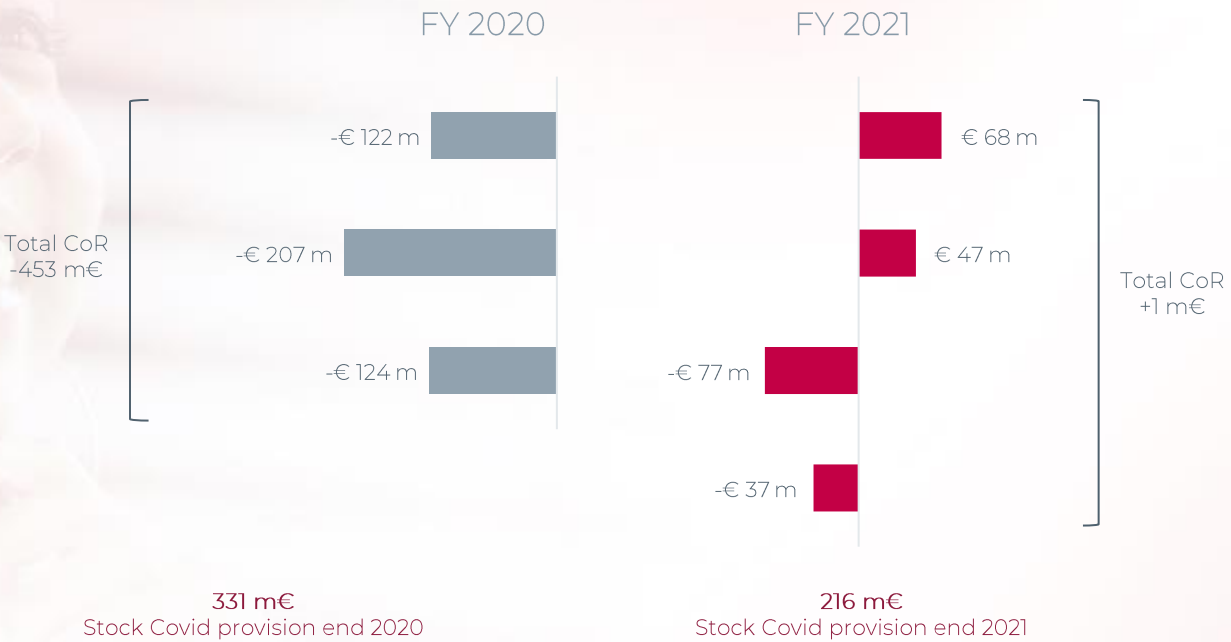
Covid buffer reduced thanks to improved economic environment and lower downside risks

Pillar 1
Macro-economic factors
(Through-The-Cycle approach)

Pillar 2+3
Extra Covid layers
(Expert-based)

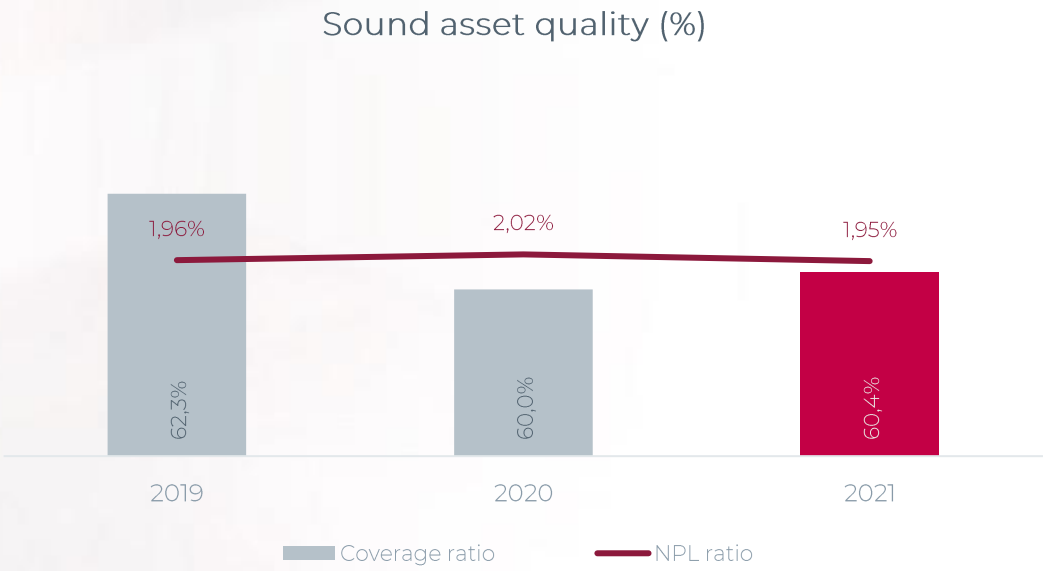
Pillar 4
Loans in default

Provision for normal portfolio evolution



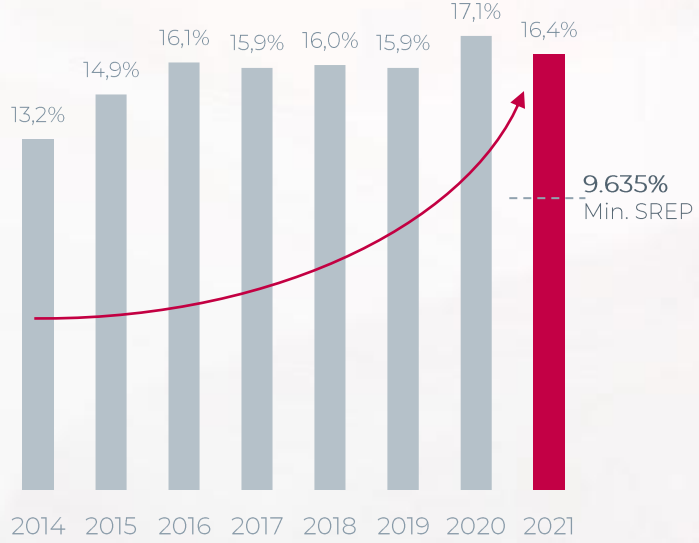
Please note that, in 2020, we did not separate the portfolio evolution effect from the pillars.

Covid did not have any significant impact on asset quality

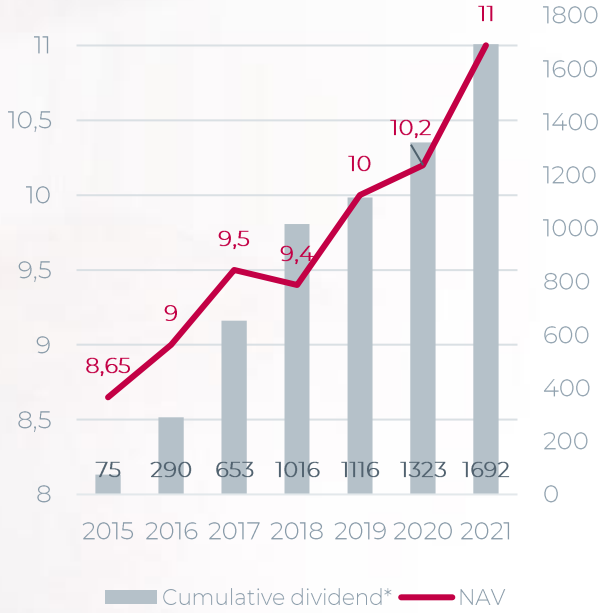


Safeguarding our solidity while remunerating our shareholder and reinvesting in our organic growth

CET 1-ratio



NAV (bn€)
Dividend (m€)



(*) Dividend relative to each accounting year (including interim dividend, if any)

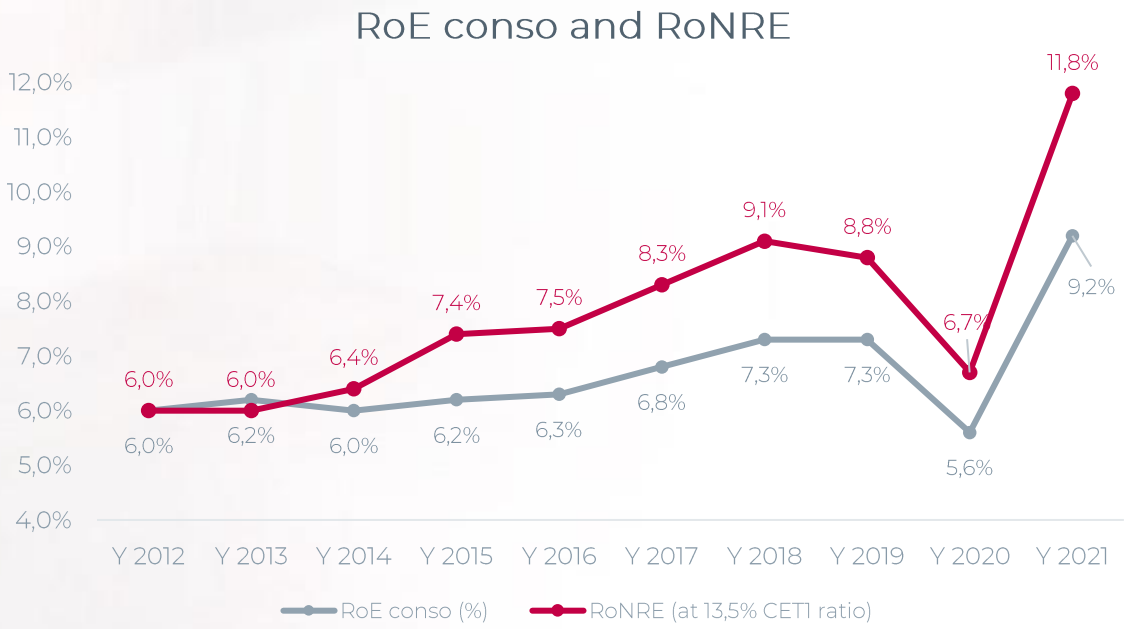
Sound risk and financial profile

MREL[1] of 28.8%

Belins SII ratio of 190%[2]

1. MREL/RWA
2. SII ratio after dividend

Return on Equity in line with 8% to 9% target



10 x 10

10k

10k people passionately working for Belfius

>10bn

More than 10 bn€ of additional long-term loans compared with 10 years ago

10%

Net Income CAGR over 10 years of almost 10%

+10%

Cost-to-Income ratio improves with 10% over 10 years

>10bn

For the first time for 10 years, more than 10x10 bn€ Non-Maturing Deposits

10bn

With Core Equity higher than 10 bn€ for the first time for 10 years

10%

10% CAGR of Gross written premium Non-Life over 10 years

>10%

RoNRE for the first time for 10 years >10%

10%

10 years CAGR of fee income of 10%

+10%

And all that with +10% improvement of customer and employee satisfaction since measurements began

Thank you

Belfius